



Networking Navigator Card

Five Steps Weekly Tracking Sheet

1. Who is my Target Market?

Service/Product: _____ Benefit: _____ Who needs this benefit: _____

2. Who can I help today?

Name: _____ Connection Status: _____ Help Needed: _____

3. Who do I really need to meet?

Industry/Position: _____ Contact: _____ Who can make an introduction: _____

4. Where can I show up & step up?

Event: _____ Contact: _____ Giving Action: _____

5. When am I making lunch make money?

Day/Date: _____ Dining with: _____ Action Item: _____