

## Crede Solutions Ltd – offers you

### A Unique Role Offering a Variety of Business Solutions

- **Company** – Crede Solutions is able to offer Businesses large and small a range of benefits to help them to make money, save money and offer them peace of mind. In Summary we operate as a free consultancy to help a business increase its bottom line via an introduction to our product and service providers.
- **Role responsibilities** – Working on a self employed basis,
  - You will make your own appointments , in addition, one of our partner companies will offer a data base plus incentives to help you get started.
  - Offering a Free Consultancy to help them to identify needs within their business via a fact find, thereby providing them with solutions with our joint venture partners.
  - To liaise with the relevant contacts within our joint venture partners as and when required and to complete the appropriate forms.
  - In all cases you are aiming to build a long term relationship to ensure Client satisfaction and potentially offer other products and services.
  - In all cases you will aim to gather referrals through your appointments and business networking where possible.
- **Person specification** – We are looking for professional people, ideally with experience in a sales background and or financial services will be of benefit. A proven track record of working in a team, yet being able to work alone and develop business relationships. Educated to GCSE level and above, and having the right ‘can do’ attitude and approach to working for yourself.
  - It is an advantage if you have experience in business networking but not an essential qualification for the right person.
  - It is essential that you have your own car, computer and ideally a smart phone. It is a requirement that you attend meetings one a month or every other month and also webinars every 2 weeks.
  - A proven track record in business-to-business sales will ensure your early success in this role.
  - A distinct advantage will be for those applicants who have an existing database of businesses, which they can call back to in another capacity.
  - It is desirable although not essential that you should work exclusively with Crede Solutions, we understand that as this is a commission-based role you may need to ease yourself into the role gradually.
  - You will need to bear travel costs, petrol and other out of pocket expenses until your first commission payments are received by the third party companies.
- **Rewards** – This is a flexible self-employed role and there is no ceiling on the ability to increase your earnings due to the sheer number of services and benefits that you can offer our business clients. Many of our services offer a one off commission and others offer a residual on-going income. There is a great deal of potential with the products and services that we can introduce to companies. As existing Consultants who come to us all say, you get out of this business what you put in. Consultants could make a healthy living with any single one of our solutions, and given that we have 11 products and services to offer clients, the ability to introduce multiple solutions to each client can be very lucrative.
- **Location** –All individuals are home based and likely to cover an area up to a 30mile radius of where they live, or a distance to suit. Whilst we do not have boundaries, there are posts in the following locations:-
  - **Liverpool/ Merseyside**
  - **Wirral / North Wales**
  - **Stoke On Trent**
  - **Leeds**
  - **Halifax and Huddersfield**
  - **York/North Yorkshire**

- **Cumbria**
  - **Derby / Notts**
  - **Milton Keynes**
  - **Cambridge**
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- **Crede Solutions** – We were founded in October 2015 and consider that we are quite unique in our approach to sales. We believe that business should be about collaboration and as Crede Consultants we are seen as an asset to any business as we can help them in so many ways. We may be able to get a specialist tax rebate for them, cut their energy costs and with a guarantee to cut their telecoms charges by 15% we may even secure a rebate for them there as well. In addition we shall shortly have the opportunity to offer a pension review for businesses and individuals whilst working with a highly compliant and ethical provider. In essence we are business introducers and most of the team have a wealth of experience in business. Also our joint venture partners have been carefully selected in that they too offer quite a unique and often bespoke service. We are no hit and run organisation and our after sales service is fundamental to our business growth and forms a strong part of our company ethos.
  
  - **Next steps** – If you are interested in any of our vacancies we invite you to apply for the closest area advertised. Whilst they have been geographically selected, they are not set in stone and finding the right candidates to join the team is vital to our growth. You are invited to apply and include a full CV. Every candidate will receive a reply and suitable candidates will be invited to an online interview in the first instance and short listed candidates will be invited to attend a face to face meeting with the Managing Director and one of our joint venture partners.

**Apply to [Info@CredeSolutions.co.uk](mailto:Info@CredeSolutions.co.uk)**

**N.B. We will consider applications from the right people outside the advertised areas**