

PROPOSAL TO PROVIDE

**ENERGY, TELECOM AND CELLULAR
CONSULTING SERVICES**

**FOR THE
TOWN OF DAVIE**

April 4, 2017



310 Bay Road • Queensbury • New York • 12804

Phone: (518) 798-4437 • Fax: (518) 798-1735 • www.costcontrolassociates.com



TABLE OF CONTENTS

1. EXECUTIVE SUMMARY 1

2. SERVICES WE OFFER..... 4

 A. COST RECOVERY AND REDUCTION™ SERVICES.....4

 B. COST RECOVERY AND REDUCTION™ SERVICES: ENERGY6

 C. COST RECOVERY AND REDUCTION™ SERVICES: TELECOM/CELLULAR...7

 D. REPORTING PRACTICES9

3. OPTIONAL PROGRAMS AVAILABLE..... 10

 A. INFORMATION NEEDED TO PERFORM OUR ANALYSIS 11

4. OUR QUALIFICATIONS 12

5. ACCOUNT TEAM..... 14

6. FEES 21

 A. COST RECOVERY AND REDUCTION™ SERVICES.....21

 B. STANDARD TERMS AND CONDITIONS22

7. SUCCESS STORIES..... 23

 A. SUCCESS STORIES23

8. REFERENCES 29

9. ATTACHMENTS 30

 A. CERTIFICATE OF LIABILITY INSURANCE.....30

 B. IRS FORM W-931

10. SAMPLE INVOICES..... 32

11. TOWN REQUIRED FORMS 54



1. EXECUTIVE SUMMARY

Because energy, telecom and cellular costs present a significant expense, the Town of Davie seeks new ways to reduce expenses and recover lost revenues. Through purposeful, rigorous oversight of utility spending, dollars can be captured and repurposed. Cost Control Associates provides a viable solution that can assist you in reaching your goals.

The solution presented in this proposal describes an array of services that are designed to help local governments recover overcharges and reduce energy, telecom and cellular costs. Since governments spend significant money for these costs, a closer review frequently provides new opportunities for savings. Because of the technical nature of these services and the complexity of pricing structures and billing formats, costs can be difficult to manage with internal resources alone. Moreover, with the rapid changes in technology and continual evolution in these industries, it becomes increasingly necessary to enlist the assistance of outside expertise.

Our approach shifts the burden from you and lets you focus on other goals. At the same time we form a partnership with you to ensure your participation and keep you in the loop regarding project events.

One of our primary services is our Cost Recovery and Reduction™ program. Under this program we conduct a complete review of the town's energy, telecom and cellular bills. We can also review the franchise fee revenue received by the town. Our analysts identify errors, submit claims and negotiate refunds when necessary. We also identify and present recommendations of cost-saving opportunities and implement the recommendations you choose and approve for action.

Some of the key features of our programs include:

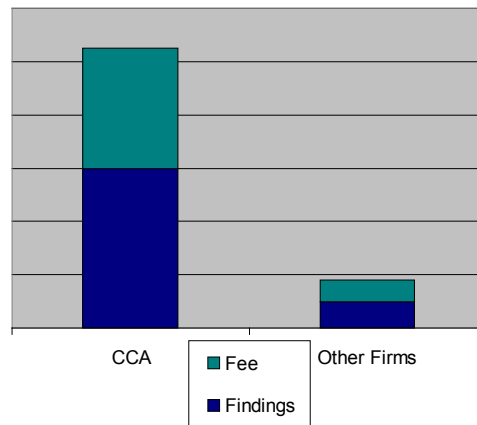
- *Our fee structure.* We require no upfront fee to begin our Cost Recovery and Reduction™ program. Under our contingency fee structure, there is no cost to you unless we are successful in obtaining refunds or implementing cost savings. Furthermore, there are no out-of-pocket expenses, because our fees are paid from refunds received or as a result of quantified cost savings.



This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

- *Our value-added street lighting service* includes a comprehensive street-lighting facility inventory review, record-keeping and bill accuracy.
- *Timely identification of refunds and cost savings.* Within 2-4 months after receiving the necessary information to begin our work, findings are identified and presented to you. Through periodic reports we provide updates on the status of the review. We generally complete collection and verification of findings within 9 months, at which time a final report is presented.
- *The involvement of your personnel is minimal* and generally limited to assistance in data collection, answering questions raised during our review and approving implementation of recommendations.
- Our project team is always available to address your needs and to ensure that issues are promptly and thoroughly resolved.
- Optional programs are available to address other needs you may have.

While there are other firms that provide services that appear to be similar to those offered by Cost Control Associates, most firms do not have the depth of technical knowledge and resources to maximize refunds and cost savings. In fact, based on competitor data gathered from a public procurement, Cost Control Associates' findings per client are more than 6 times that of our nearest competitor.



Many organizations prefer Cost Control Associates over other firms, because we have the technical expertise and resources to deliver maximum results. This is the reason that organizations such as Brevard County (FL), the City of Cleveland (OH), Economos Properties, the City of Tempe (AZ) and others have selected Cost Control Associates.



Our past performance and proven track record demonstrate the quality of our service. In this proposal you will find project examples and references attesting to our capability for delivering the services you need.

Cost Control Associates provides innovative, responsive and reliable services you can depend on. Our programs meet your current requirements while building a solid foundation for additional solutions in the future.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



2. SERVICES WE OFFER

The following pages detail the services offered to the Town of Davie.

A. Cost Recovery and Reduction™ Services

Cost Control Associates offers various programs designed to reduce energy, telecom and cellular costs. Our core program, Cost Recovery and Reduction™, is offered on a contingency fee basis. The contingency fee arrangement allows organizations to benefit from a due diligence review of these expenses with no financial risk. Such reviews should be conducted periodically (normally every 2-4 years) due to changes that typically take place over time with vendors, tariffs, technology, internal staff, etc.

We require no fees to initiate the program, and there will be no cost if we are not successful in obtaining refunds or cost savings. We have been providing this service since 1991. It is our core business, and we are successful in more than 90% of our cases.

Organizations realize two primary benefits from our Cost Recovery and Reduction™ program:

- **Refunds:** We recover money from your providers due to billing errors.
- **Cost Saving Recommendations:** In addition to recovering refunds, we will identify possible cost saving recommendations that will result in reduced expenses with your existing vendors, primarily through the identification of alternate tariffs and rates that may be available. Our recommendations are not mandatory, and we take responsibility for implementation of only those recommendations you approve.

We will identify errors and submit claims to the service providers. We undertake refund negotiations as necessary and do any follow-up work needed to collect the refunds. We arrange for the providers to credit refunds to your accounts or issue refund checks. We submit recommendations for other savings opportunities and discuss these recommendations with you. After your approval, we assume full responsibility for implementing your chosen recommendations, or we can provide assistance if you prefer to implement them on your own.



Our Cost Recovery and Reduction Program™ offers the following components and timeline:

Program Component	Time from Start
<i>Data Collection:</i> We collect and sort recent and historical bill data and copies of vendor contracts and prepare a master file listings of accounts and services.	0-1 Months
<i>Data Analysis:</i> We compile historical data, perform an in-depth check of bills, and calculate savings from rate and service changes.	1-4 Months
<i>Report of Findings:</i> We issue a report of findings with a short narrative on each refund item and cost-saving recommendation. Schedules detailing the calculated savings are included. It may also detail any unanswered questions. We discuss the report with you, and you choose the cost-saving recommendations to be implemented.	2-4 Months
<i>Claims Preparation:</i> We prepare claims with detailed documentation and submit them to your vendors.	2-4 Months
<i>Cost-Saving Recommendations Implementation:</i> We implement approved rate changes and other cost-saving recommendations.	2-4 Months
<i>Status Reports:</i> Until all items are complete, we provide status reports detailing the progress of each item and any new findings.	Every 2 Months
<i>Verification of Refunds and Savings:</i> We continually monitor the vendors' progress in approving and processing refund claims. We then verify that each refund and cost-savings measure has been completed and is in place.	3-9 Months
<i>Final Report:</i> We make a final report to recap refunds and savings achieved.	6-9 Months

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



B. Cost Recovery and Reduction™ Services: Energy

Our Energy Cost Recovery and Reduction™ services can include electric, street lighting, water, sewer, waste removal franchise fee revenue and heating fuels such as natural gas, propane and oil costs. Clients can select from the types of bills they wish to include in the review.

Our programs produce results. Once we gather and compile your historical data (usually two or more years) in our energy systems, our analysts conduct a comprehensive review of billing information. Our analysts evaluate the results of the data checks and make judgments on additional steps. These steps lead to the identification of errors that include:

- Meter reading errors
- Wrong rates applied
- Charges billed for incorrect or non-existent equipment
- Meter malfunctions
- Wrong meter types installed by the utility
- Clerical errors in bill computations
- Wrong factors applied
- Incorrect tax charges

In addition to error detection, we also analyze rates and look for other solutions that will reduce ongoing costs. Most energy companies offer rate choices but do little else to inform their customers of other cost-saving options. Suppliers are under no obligation to ensure that the customer receives the lowest unit cost. Cost-saving recommendations include:

- Alternate rates and riders offered by existing suppliers that may result in lower costs
- Combination or splitting of meters for billing purposes
- Correction of power factor penalties
- Elimination of unnecessary services
- Negotiation of special contracts to eliminate punitive clauses

Cost-saving recommendations are always subject to client review and approval prior to implementation.



For those municipal organizations that pay for utility-provided street lighting, Cost Control Associates provides additional services including a comprehensive review of inventory, recordkeeping and bill accuracy. Possible sources of refunds and cost savings include physical inventory errors, coding errors for bulb or luminary type, billing for items not the responsibility of your municipality, and others.

C. Cost Recovery and Reduction™ Services: Telecom/Cellular

Our Telecom and Cellular Cost Recovery and Reduction™ services can include local telephone, long distance, voice and data services in addition to cellular, push-to-talk radio, data services (e.g., smartphones) and other types of wireless services. Clients can select from the types of bills they want to include in the review.

Organizations realize two primary benefits from our Cost Recovery and Reduction™ program:

- **Refunds:** We recover money from your providers due to billing errors.
- **Cost-saving Recommendations:** In addition to recovering refunds, we will identify possible cost-saving recommendations that will result in reduced expenses with your existing vendors, primarily through the identification of alternate tariffs and rates that may be available. Our recommendations are not mandatory, and we take responsibility for implementation of only those recommendations you approve.

Our programs produce results. Once we gather and compile your historical data and obtain customer service records from all carriers, our analysts conduct a comprehensive review of the billing information. Our analysts evaluate the results of the data checks and make judgments on additional steps. These steps lead to the identification of errors that include:

- Charges billed for incorrect or non-existent services and equipment
- Wrong rates applied
- Optional services billed in error
- Clerical errors in bill computations



- Wrong circuit service type or feature functions
- Wrong factors applied
- Incorrect tax charges

In addition to error detection, Cost Control Associates analyzes rates and other available options to reduce ongoing costs. Cost-saving recommendations relate to:

- Eliminating unneeded or unnecessary lines, circuits, phones and devices
- Optimizing costs for needed services
- Reducing under-utilized optional services
- Rate plan changes

Cost-saving recommendations are always subject to client review and approval prior to implementation.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



D. Reporting Practices

Cost Control Associates provides a written report that identifies and describes the basis for any refund and ongoing reduction of charges. The report also includes possible cost savings recommendations that will result in reduced expenses for the town. In addition, the report includes:

- Utility bills reviewed and evaluated
- Refunds due
- Current list of all accounts and meters as well as buildings and facilities covered under utility franchise agreements. The account list includes facility name, address, utility usage, meter numbers, account numbers, total annual cost by meter and general usage information (to the extent available).
- Although Cost Control Associates takes responsibility for obtaining and verifying refunds, the report may include related correspondence.
- Recommendations and guidance on industry best practices for utility bill intake, data entry and recordkeeping.
- Information relative to common utility bill errors for each utility type.

We recognize the importance of data security and will ensure the integrity and safety of the town's sensitive data. All billing data resides on a proprietary client server-based billing system, and access to the system requires user IDs and passwords. Data is backed up nightly. We retain all documents for a minimum of ten years.



3. OPTIONAL PROGRAMS AVAILABLE

We suggest you consider some of our other services to help you reduce and better manage costs. These services include:

- **Telecom Consulting Services:** Our consulting services include helping clients select PBX and other telecom systems, including voice mail systems, designing network services, negotiating contracts and providing project management. We can also assist you in reviewing opportunities to implement VOIP or other technologies.
- **Energy Invoice Processing and Payment Services:** These services are provided to help multi-site organizations get the data needed to properly manage energy costs. Our services include creating a database of building location and utility account data. We data-enter your monthly and quarterly utility bills to produce a comprehensive database of energy usage and cost data. We can produce standard reports for you, but most clients find it easy to produce their own using our web portal that allows 24-7 database access. We can also make payments to utility vendors on your behalf.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



A. Information Needed to Perform Our Analysis

Once the following information is provided, the involvement of town personnel is minimal.

Energy

- Access to energy bill data for at least one recent month
- List of locations
- Contracts with energy suppliers
- Other general information

Waste Removal Franchise Fee Revenue

- Copies of revenue statements from your hauler
- Franchise fee agreement

Telecom and Cellular

- Complete billing information for one recent month
- If available, access to online billing to review past bills so that we may provide a more thorough analysis and verify refunds and cost savings
- A list of telephone numbers and circuits with their designated use
- Contracts with telecom and cellular suppliers
- Other general information

To allow us to obtain information and discuss accounts with each provider, a letter of authorization is needed.

While not required, our review is more effective when we obtain the following additional support:

- The ability to speak with individuals who have specific information on meters and equipment in use, telephone lines and circuits in use, cellular phones and other data.
- A letter of introduction to explain our project and the need for support and timely response to questions we raise during the review.
- Someone from your organization empowered to act as project manager/coordinator.



4. OUR QUALIFICATIONS

Cost Control Associates has helped clients across all industry segments reduce utility costs since its founding in 1991. Our clients range in size from small businesses to large Fortune 1000 firms with scores of locations. Cost Control Associates' clients include state, county and municipal governments; school districts and universities; retail and services companies; manufacturers and a variety of other organizations. We have performed work in all 50 states and certain provinces of Canada.

Cost Control Associates' headquarters is located at:

310 Bay Road
Queensbury NY 12804

We have no satellite offices. We have been in business 25 years and have provided the services detailed in this response since our firm's inception. Utility billing audit services are not only our core service but also our primary service offered.

Cost Control Associates has filed thousands of refund claims with service providers resulting in the recovery of millions of dollars for our clients. In addition, the firm has successfully negotiated thousands of rate reductions and cost-saving changes in contract and/or tariff terms. We rank among the best in terms of refund recovery and cost-savings realized by our clients. More than 90% of our clients realize refunds and/or savings from our programs.

Our successful track record is the result of our detailed approach combined with the knowledge acquired by our skilled analysts who use highly effective tools to maximize refunds and cost savings for clients. We are well-versed in the available rate options and know where and how to obtain the most favorable terms for your organization. We also understand applicable State Public Service Commission and other regulatory agency rules and guidelines as well as the intricacies of rate structures.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Through our years of experience, our clients have taught us what is important to them. Several characteristics set us apart from other consulting firms:

- **Our Detailed Approach.** Some firms concentrate solely on the easy-to-find refunds they are accustomed to finding. Our firm takes a more comprehensive approach to both large and modest refund opportunities. In addition to refunds, we analyze your bills for alternate rate opportunities and other cost reduction items.
- **Our Flexibility.** We do not lock clients into a long term contract and do not insist they send us their bills every month before they have a chance to check them. Our clients choose which of our recommendations they want carried out. We are able to customize our service offer to each client on an individual basis.
- **Our Professionalism.** We pride ourselves on our professional relationships with all suppliers and carriers. We can work directly with your providers on the identified errors and rate changes we process. We have earned the respect of service providers who often compliment us on our professionalism during negotiations.
- **Our Success.** We leverage our volume of business and daily interaction with major suppliers to produce maximum recoveries for our clients. This is partially the reason for our high success rate in negotiating thousands of cost reductions and refunds for clients.

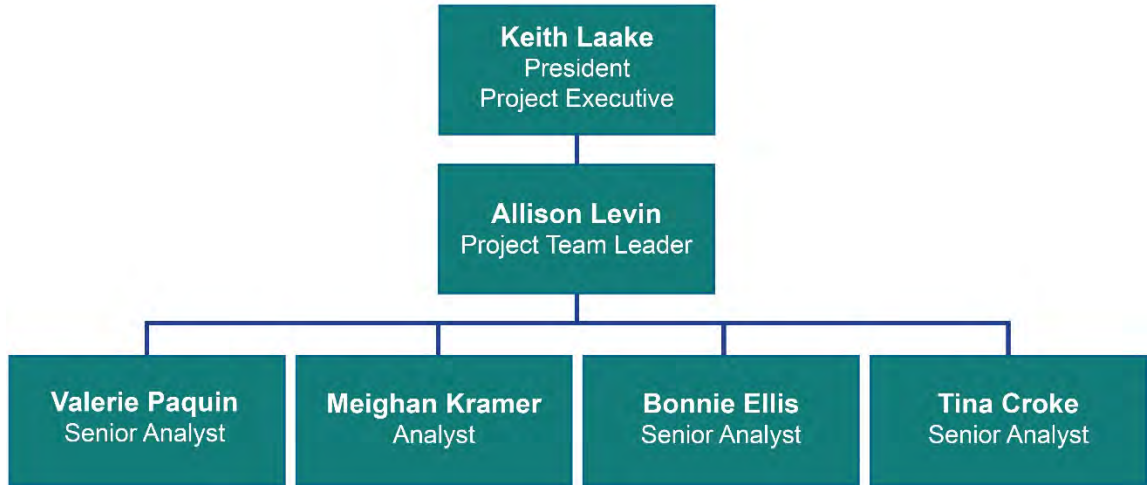
Because our programs deliver proven results and a high degree of customer satisfaction, Cost Control Associates has grown to be one of the largest consulting firms of its kind.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



5. ACCOUNT TEAM

We have a project team ready to go! The team comprises leading utility experts who look forward to working with the Town of Davie.



This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Cost Control Associates
PERSONNEL PROFILE

Keith Laake

Project Executive



**Years with
Cost Control Associates**
25 years

Education
University of Wisconsin-Oshkosh,
B.B.A. Accounting

Seminars/Courses
How Energy and the Economy are
Inextricably Linked

A Look at Best Practices and New
Developments in Lighting

EEI National Accounts Workshop
2008-2016

Energy Policy and Its Impact on
Customers

Strategies for Managing
Energy Use

Touchstone Energy NET
Conference 2012-2016

Industry Affiliations
American Institute of CPAs
Certified Public Accountant

Job Responsibilities

Keith is responsible for strategic planning, marketing, sales and overall management of Cost Control Associates. He has developed systematic, successful programs to help clients reduce and better manage their costs related to energy, telecom and waste removal. He prides himself and his firm on its honesty and integrity, putting clients and service at the top of the priority list. Because of his commitment to long term client relationships, Keith participates directly in engagements with the company's key accounts.

Professional Experience

- President, Cost Control Associates, 25 years
- CFO, Economy Dry Goods, Inc. (retail chain), 4 years
- Senior Manager, Ernst & Young, 8 years

Significant Accomplishments

- Transformed Cost Control Associates from a utility bill audit firm to a diversified energy and telecom consulting firm
- Directly participated in the acquisition and retention of key clients
- Assembled and trained one of the most experienced staffs in our consulting field
- Developed client-focused culture
- Attained client retention rate of >98%

Key Clients

- Walmart
- Bank of America
- Norfolk Southern Railroad
- YRC Worldwide
- The Home Depot

In His Own Words

"I enjoy working with organizations to help them better manage and reduce energy, waste removal and telecom costs. Cost Control Associates has experience in retail, banking, technology, healthcare and many other industries. Our innovative services and customer attentiveness make us a top choice for clients who are seeking a best-in-class solution. The average tenure of our analysts is 14 years, and our customers benefit by that depth of industry experience and commitment."



Cost Control Associates
PERSONNEL PROFILE

Allison Levin

Project Team Leader



**Years with
Cost Control Associates**
18 years

Education
Boston University, B.A. in
Mathematics

State University of New York at
Plattsburgh, M.S.T. in Mathematics

Industry Certification
Certified Carbon Reduction
Manager (CRM)

Industry Affiliations
Association of Energy Engineers

Job Responsibilities

Allison provides direct supervision and management to the analysis team and office personnel, oversees energy, telecom and cellular bill analyses, and performs high level rate analysis for key clients. Allison also assists the company president with strategic planning and other special projects as well as the development, review and evaluation of procedural, training and marketing issues.

Professional Experience

- Analysis Team Director, Cost Control Associates, 3 years
- Energy Services Manager, Cost Control Associates, 7 years
- Senior Analyst, Cost Control Associates, 8 years

Significant Accomplishments

- Designed and led implementation of our in-house client management/billing system
- Proven expertise in budgeting and forecasting
- Builds and sustains long term relationships with clients
- Largest single cost saving of \$254,000 for Arizona county

Key Clients

- JC Penney
- Norfolk Southern Railroad
- ADP
- Bank of America
- Walmart

In Her Own Words

"The best part of my job is when a client says, 'You made my day!' That's what we are here for—to bring the solutions and answers that help our clients better manage their utility expenses. I'm glad we aren't one of those companies that makes clients wade through endless 800-number menus just to ask a simple question. At Cost Control Associates, a live person answers the phone. If you need information, we find it for you—when *you* need it rather than when we can get to it. Customer service is a top priority for us, and I'm proud of that."



Cost Control Associates
PERSONNEL PROFILE

Valerie Paquin

Senior Analyst



**Years with
Cost Control Associates**
17 years

Education
State University of New York-
Adirondack, A.B.A. in Accounting

Seminars/Courses
Fundamentals of Water Efficiency

Various Management and
Leadership Workshops

Industry Affiliations
Networking for Enterprising
Women (Adirondack Chamber of
Commerce)

Job Responsibilities

Valerie monitors general work flow, reviews claims and analyses, and trains and evaluates employee performance. She performs detailed analyses of client utility bills, supervises billing/invoicing and prepares reports. She stays on top of industry news and developments related to deregulation and new technologies. In addition Valerie monitors tariff changes and Public Service Commission issues while maintaining a database of utility contacts. Valerie serves as project executive on certain client projects.

Professional Experience

- Senior Analyst, Cost Control Associates, 11 years
- Project Executive/Analyst, Cost Control Associates, 6 years

Significant Accomplishments

- Obtained single refund of nearly \$400,000 for a New York county
- Identified single cost saving exceeding \$470,000 for a national corporation
- Awarded Outstanding Contribution award for enthusiasm and positive attitude

Key Clients

- Bank of America
- The Home Depot
- Intelsat
- Walmart
- YRC Worldwide

In Her Own Words

"I get a real charge from making sure my clients are happy. I relish the challenge of digging deep to find solutions that will benefit them. Not only do I need to learn as much as I can about my clients' organizations and utility needs but also spend time exploring the nuances of each state's tariffs and rate structures. Sometimes it's like searching for a needle in a haystack, but it feels great when I find a detail that is going to save my client money!"

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Cost Control Associates
PERSONNEL PROFILE

Meighan Kramer

Analyst



**Years with
Cost Control Associates**
11 years

Education
State University of New York at
New Paltz, B.S. Anthropology

Seminars/Courses
Managing Multiple Priorities

Job Responsibilities

Meighan provides ongoing energy bill analysis and review services to a variety of clients. Using analytical reports, she identifies billing and rate errors, negotiates and secures refunds, recommends and implements cost reductions. She explores alternative cost-saving rate plans, makes recommendations and confirms correct implementation. Meighan also provides procurement services to clients for electricity and natural gas.

Professional Experience

- Analyst, Cost Control Associates, 6 years
- Energy Department Assistant, 5 years
- Retail supervisory experience, 4 years

Significant Accomplishments

- Identified cost savings of \$141,124 for a single client
- Commended for outstanding contribution for administrative support and positive attitude

Key Clients

- Boscov's
- Lexington Center
- McAlister's Deli
- Service Corporation International
- Bully's Sports Bar

In Her Own Words

"I like to get things done! I derive much of my satisfaction from finishing a job and knowing I did it thoroughly. I work on a variety of projects, so it feels good when I get to cross one off my list. It is especially gratifying when that means obtaining and verifying refunds for clients or implementing rate changes that will benefit them. I also enjoy meeting new people and learning about their specific needs and objectives, so that I can work to find them the best solutions."

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Cost Control Associates
PERSONNEL PROFILE

Bonnie Ellis

Senior Analyst



**Years with
Cost Control Associates**
17 years

Education
State University of New York-
Adirondack, A.B.A. in Management

Seminars/Courses
Teracom Bootcamp

Interop Workshops

Industry Affiliations
Certified Telecom Analyst

Job Responsibilities

Bonnie conducts routine and highly complex telecom and wireless bill analyses. She prepares refund claims, Public Service Commission complaints and requests for rate/service changes. As project executive, clients depend on Bonnie for accurate reports, recommendations and answers. To stay on top of the latest industry standards, she reviews tariffs and technical literature related to rates, deregulation and other issues.

Professional Experience

- Senior Analyst, Cost Control Associates, 13 years
- Analyst, Cost Control Associates, 4 years

Significant Accomplishments

- Negotiated and secured a refund of \$200,000+ for a large city after escalating the issue to the state's public utilities commission
- Identified and implemented changes that saved a large county more than \$83,000 annually
- Identified errors and secured a \$19,640 refund for a manufacturer after the same claim was erroneously denied twice by the carrier

Key Clients

- City of Cleveland, Ohio
- Alameda County, California
- Cecil County, Maryland
- Alfa Laval

In Her Own Words

"Securing savings for my customers is rewarding for me, especially when it presents a challenge. When a vendor fails to understand the regulations it is required to follow, it can take determination to get to the bottom of the issue. Vendors may tell their clients there are no errors or savings, but I don't take their word for it. I press for more information, ask probing questions and file multiple claims to get to the correct resolution. At Cost Control Associates, we leave no stone unturned."



Cost Control Associates
PERSONNEL PROFILE

Tina Croke

Senior Analyst



**Years with
Cost Control Associates**
9 years

Education
Middlesex County College,
Business Administration

Industry Certification
Certified Telecommunications
Network Specialist

Certified Telecommunications
Analyst

Seminars/Courses
Total Telecom Auditing Conference

Job Responsibilities

As a bill pay project manager, Tina works with clients and partners to ensure all their needs are met from the moment the contract is signed. She continues to manage their accounts as the assigned analyst. Tina works with service providers to gather information, identify billing and rate errors, file refund requests and follow up to ensure correct resolution. She makes recommendations and implements alternative cost-saving rate plans. Tina has been a leader with the company's new service offerings.

Professional Experience

- Senior Analyst, Cost Control Associates, 1 year
- Analyst, Cost Control Associates, 8 years
- Telecom Facilities Coordinator, EasyLink Services, 5 years

Significant Accomplishments

- Identified refunds and cost savings of nearly \$1 million
- Successfully oversaw the transition of a very large national account to Cost Control Associates
- Obtained single refund of nearly \$155,000 for NYC non-profit agency
- Obtained cost savings of almost \$80,000 for Florida county

Key Clients

- Coachella Valley Water District
- Norfolk Southern Railroad
- Boscov's
- Nissan

In Her Own Words

"Every new client presents an opportunity for me to expand my knowledge, and I love learning new things. As Cost Control Associates adds new services, I look forward to each assignment when I get to strategize about the most efficient and effective ways to serve my clients. Whether I am working on energy or telecom costs for our clients, I enjoy digging into each project and getting the job done thoroughly."



6. FEES

A. Cost Recovery and Reduction™ Services

There are no up-front fees for our Energy, Telecom and Cellular Cost Recovery and Reduction™ services. Cost Control Associates simply shares in the savings and refunds after you have received them. We operate entirely on a contingency fee basis. Unless we are successful in obtaining refunds or securing savings, we earn no fee.

Fees for services are 22% of findings. Findings will consist of the following items:

- **Refunds:** Any refunds recovered due to Cost Control Associates' efforts are subject to this one-time fee of each refund. This fee is payable after the refund check or credit is received.
- **Cost Savings:** For any cost reductions recommended by us and approved by you for implementation, Cost Control Associates shares in the resulting savings for the first 12 months following implementation of the changes. This fee is payable on a monthly basis, or you may elect to prepay the entire amount at a discount.



B. Standard Terms and Conditions

Any compensation due to Cost Control Associates will continue to be payable, regardless of cancellation or expiration of the contract, for findings in process at the time of cancellation or expiration of the agreement.

“Findings in process” include:

- Refunds identified but not yet collected
- Cost reductions implemented but for which all fees have not yet been billed, and
- Cost reductions identified but not yet implemented in the event they are eventually implemented.

In the event the contract is terminated prior to its normal expiration date, Cost Control Associates will prepare a report detailing all potential refunds and cost savings within 30 days after receiving notice of contract termination. The client can elect to have Cost Control Associates continue to pursue refunds and cost savings identified in this report after the contract expiration or termination. If the client does elect to have Cost Control Associates continue to pursue refunds and cost savings, the client will pay for Cost Control Associates’ services actually performed under the contract based on the contingency fee rates detailed in Section A on the previous page.



7. SUCCESS STORIES

A. Success Stories

To demonstrate how Cost Control Associates' programs and services have benefited other clients, we have included some success stories on the following pages.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



SUCCESS STORY

Cost Control Associates

Florida County Has Lift-off with Energy/Telecom Review

Just 35 miles east of Orlando, Brevard County is home to the Kennedy Space Center, Port Canaveral and 72 miles of Atlantic Ocean beaches. With its tropical weather, cultural activities, educational and recreational opportunities, high-tech industries and family-friendly atmosphere, the "Space Coast" offers an exceptional quality of life to its half million residents.



"Cost Control Associates uncovered more than \$108,000 in refunds and annual cost savings."

THE CHALLENGE

In an effort to reduce overall expenses, Brevard County contracted with Cost Control Associates to conduct its *Energy, Telecom and*

Cellular Cost Recovery and Reduction Programs. The Cost Control team would hunt for over-charges and errors that would require refunds as well as evaluate existing rates and services with the hope of producing annual cost savings.

The county had no funds budgeted to pay for such an extensive review, so they were delighted to learn that Cost Control Associates could perform their services on a contingency basis. With no upfront costs, the consulting firm would take its fees out of the refunds and savings produced. If they found nothing, Brevard County would pay nothing.

"We took great pleasure in knowing that Cost Control Associates produced enough savings to retain an office position that would have been eliminated."

THE SOLUTION

Cost Control Associates produced more than \$108,000 in refunds and savings for Brevard County. The telecom review alone resulted in a substantial single refund of \$43,427! Now that goes a long way toward easing the budget.





SUCCESS STORY

Cost Control Associates

Energy & Telecom Savings: Cleveland Scores Big!

More than 300 bridges cross the Cuyahoga River that winds through Cleveland, Ohio. Key Tower, the tallest building between New York City and Chicago, marks the skyline. The city is home to the Rock and Roll Hall of Fame, Cleveland Clinic, the Cleveland Orchestra and more.



It takes facilities, departments and people to run a thriving metropolis smoothly, and that can lead to a vast network of utility expenses.

“We knew the task of analyzing our entire system of utility costs was a daunting one.”

THE CHALLENGE

For telecom alone, Cleveland had 454 accounts with 6,341 lines, 534 circuits and 1,444 cell phones. Except cell phones, each department managed its own telecom costs with no centralized oversight. The city’s electric service came from two utility companies that occasionally overlapped services and shared infrastructure! The city needed to clean up the chaos, but they couldn’t spare the personnel and didn’t have any funds available to pay a

consultant. Cost Control Associates offered their contingency-based *Energy and Telecom Cost Reduction and Recovery* programs with no upfront costs.

THE SOLUTION

Cost Control Associates began gathering information from the city’s telecom, cellular and electricity invoices. They would identify refunds from overbilling and review rates and structures for better options. Because the city’s line and circuit inventory records were incomplete, Cost Control analysts put on their detective caps to uncover details, verify them and create an accurate inventory. Without a single “go to” person for telecom costs, they had to dig that much deeper.

“\$1.1 million in refunds and cost savings proved Cost Control Associates was up to the job.”

Cost Control’s experienced analysts know where to look and what to investigate. That led to their successful review of the city’s accounts. They found substantial overcharges from the local telecom company, and their detailed inventory records helped eliminate hundreds of unnecessary lines, circuits and cell phones. They also found significant overcharges on the city’s electric bills.

By scouring the city’s energy and telecom invoices, the Cost Control team produced \$468,807 in refunds and \$657,803 in annual cost reductions for a total of more than \$1.1 million.



Kenitha Sturdivant
IT EDP Auditor/Project Manager

Contact:
kenitha_sturdivant@clevelandwater.com
(216) 664-2444, ext. 4602





This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

SUCCESS STORY

Cost Control Associates

Successful Cost Review Lets Hotel Property Owners Sleep Tight

If you've stayed in a major hotel in Florida or Virginia, you may have already had the Economos Properties experience. Since 1969 the company has developed projects valued at more than \$500 million. They include 25 hotels, 20 restaurants and a number of condominium, office, retail and apartment projects.



THE CHALLENGE

The company operates hotels under such brands as Courtyard by Marriott, Fairfield Inn & Suites, Hilton Garden Inn, Homewood Suites, Hampton Inn & Suites, Omni and Holiday Inn.

Given the economic challenges faced by the hospitality industry, controlling costs is high on the priority list. In an effort to reduce overall expenses, Economos Properties contracted with Cost Control Associates to conduct an extensive review of its hotel properties. The review covered costs for energy (electric, water/sewer and gas) and telecommunications.



“We were impressed when Cost Control Associates uncovered \$43,000 in annual cost savings for our company.”

There were budgetary constraints, but Cost Control Associates performed the entire review on a contingency basis, so there were no upfront costs. If their efforts failed to produce refunds or savings, there would be no cost to Economos Properties at all.

THE SOLUTION

Cost Control Associates completed a thorough examination of the company's energy and telecom invoices, looking for billing errors, overcharges, usage issues and rate opportunities. The results included changes in energy rates, elimination of unneeded phone lines, sewer cost abatements and more.

Once completed, the review produced more than \$43,000 in annual cost savings for seven hotel properties.

“With fees based only on findings, the review is risk-free, and it was certainly painless on our part. That makes it a win-win situation.”



Nick Economos
 Economos Properties
 Phone: (561) 826-3600
 Email: neconomosjr@economosproperties.com



SUCCESS STORY

Cost Control Associates

City of Tempe Cuts Expenses and Keeps Services

Located on the eastern edge of central Arizona's Salt River Valley, the city of Tempe set its early roots as Fort McDowell in 1865. Canals carrying water from the Salt River made the valley attractive to farmers, and the abundance of produce led to the area's status as a trade center.



Expansive green fields, a wide river and an adjacent mountain butte were reminiscent of the Vale of Tempe in ancient Greece, hence the city's name. In 1887 the railroad linked Tempe to the rest of the nation; in 1911 the Roosevelt Dam further accelerated growth. Farming gave way to other types of commerce, and today Tempe is Arizona's eighth largest city.

THE CHALLENGE

Running a city the size of Tempe is no small feat. As costs grow, budgets shrink. Though operating expenses lack the glamour of acquiring shiny red fire trucks and cutting ribbons at new modern facilities, they do play an important role in supporting the community.

Tempe city managers needed to reduce costs while maintaining services. A careful review of utilities charges presented possibilities, but they were not willing to spend current operating funds on the project.

"The city's time involvement was minimal, and that was important."

THE SOLUTION

The city brought in Cost Control Associates to examine all payments for electricity, telephone and cellular services. The goal was to go over past invoices with a fine-toothed comb, looking for billing errors or overpayments that might result in refunds, rebates or better rates. Tempe also wanted to establish benchmarks that would ease future budgeting activities and help them monitor costs.

Thanks to Cost Control's efforts, the city realized more than \$4,000 in refunds plus \$46,000 in annual cost savings for future years. Most of the refunds and savings came from the telecom and cellular review.

Another benefit is that the city's managers now know they are paying properly rated and calculated energy and telecom bills. This will make budgeting and cost review much easier as they move forward.

"The review was thorough and the results worthwhile. It was a pleasure to work with the professionals at Cost Control Associates."





SUCCESS STORY

Cost Control Associates

Southern California City Finds Gold

With a population of more than 100,000, this California city prides itself on distinguished schools, abundant recreation, excellent medical facilities and expanding employment opportunities. In addition to great weather, it also boasts one of the lowest crime rates in Southern California.



“We were quite pleased with the work Cost Control Associates did for us.”

THE CHALLENGE

Today’s cities share the common challenge of living within their budget while continuing to provide services and programs to their residents. Because the search to reduce expenses is constant, this city hoped a review of its energy and telecommunications invoices would uncover needed funding.

THE SOLUTION

Cost Control Associates’ *Cost Recovery and Reduction* program was the perfect solution.

Experienced analysts reviewed the city’s invoices, looking for rate and billing errors while evaluating the potential for ongoing savings.

Because the work was done on a contingency basis, the city was relieved of any upfront fees. Instead fees would be paid out of any refunds and cost savings produced. If Cost Control Associates found nothing, the city would pay nothing.

The analysis included local and long distance phone bills, taking an inventory of all phone lines and special telecom/data circuits being billed to the city, filing claims to recover refunds, implementing and verifying city-approved cost-reduction recommendations, and timely reporting and follow-up on all findings.

For the city’s energy bills, Cost Control Associates produced nearly \$14,000 in annual rate reductions. Another \$23,000 was found in telecom cost reductions. The total savings amounted to just over \$37,000 per year. Additionally, there were more than \$19,000 in refunds due for telecom and cellular errors. The first year of savings totaled more than \$56,000 which is just a little bit like finding a gold mine.

“Nearly \$20,000 in telecom refunds and more than \$37,000 in combined energy/telecom annual savings makes a positive impact and helps tremendously with future budgeting.”





8. REFERENCES

Wakulla County (Florida)

Deborah DuBose, HR & Purchasing Coordinator

Email: ddubose@mywakulla.com

Phone: (850) 926-9500

City of Tempe (Arizona)

Michael Greene, Central Services Administrator

Email: michael_greene@tempe.gov

Phone: (480) 350-8516

Pasco County Schools (Florida)

Mike Woodall, Facilities and Operations Manager

Email: mwoodall@pasco.k12.fl.us

Phone: (813) 794-7955

Marinette County (Wisconsin)

Hollie Viestenz, Accounting Coordinator

Email: hviestenz@marinettecounty.com

Phone: (715) 582-3771x3

ALTERNATES

Economos Properties (Florida)

Mike Walker, General Manager

Email: mike.walker2@hilton.com

Phone: (954) 624-9600

SunTrust Banks, Inc. (Florida)

Terry Nosie, Group Vice President, Florida Facilities Management

Email: terry.nosie@suntrust.com

Phone: (407) 237-5050



9. ATTACHMENTS

A. Certificate of Liability Insurance

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

ACORD		COSTCON-02	KBALDWIN
CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 3/31/2017	
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>			
PRODUCER Rose & Kiernan, Inc. 6 East Washington Street Glens Falls, NY 12801		CONTACT NAME: PHONE (A/C, No, Ext): (518) 792-0945 FAX (A/C, No): (518) 745-8539 E-MAIL ADDRESS:	
INSURED Cost Control Associates Inc. and CCA Real Estate LLC 310 Bay Road Queensbury, NY 12804		INSURER(S) AFFORDING COVERAGE NAIC # INSURER A : Selective Insurance Company of America 12672 INSURER B : Twin City Fire Insurance Co. 29459 INSURER C : INSURER D : INSURER E : INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD. WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER:		S 1826101	07/31/2016	07/31/2017	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMPIOP AGG \$ 4,000,000
A	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS		S 1826101	07/31/2016	07/31/2017	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
A	<input checked="" type="checkbox"/> UMBRELLA LIAB EXCESS LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000		S 1826101	07/31/2016	07/31/2017	EACH OCCURRENCE \$ 1,000,000 AGGREGATE \$ 1,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	01WECTU4912	07/31/2016	07/31/2017	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
BP7184NY 04/13 Merchantspro Plus Liability Enhancement; includes additional insureds by written contract, waiver of subrogation, and Primary and Non-contributory status if required by written contract.
WC000313 Waiver of Our Right to Recover from Others. (Blanket Waiver of Subrogation)
 Project: Cost Control Services as per Utility Billing Audit.
 Town of Davie is named as Additional Insured if required by written contract and as per the forms noted.
 In the event of cancellation, a 30 day notice will be given.

CERTIFICATE HOLDER Town of Davie 6591 Orange Drive Davie, FL 33314	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	--

© 1988-2014 ACORD CORPORATION. All rights reserved.



This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

B. IRS Form W-9

Form W-9 (Rev. December 2014) Department of the Treasury Internal Revenue Service	Request for Taxpayer Identification Number and Certification	Give Form to the requester. Do not send to the IRS.
---	--	---

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
 Cost Control Associates, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box(es) for federal tax classification; check only **one** of the following seven boxes:
 Individual/sole proprietor or single-member LLC
 C-Corporation
 S-Corporation
 Partnership
 Trust/estate
 Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) **▶**
Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single member owner.
 Other (see instructions) **▶**

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3)
 Exempt payee code (if any) _____
 Exemption from FATCA reporting code (if any) _____
(Apply to accounts that have a U.S. TIN)

5 Address (number, street, and apt. or suite no.)
 310 Bay Road

6 City, state, and ZIP code
 Queensbury, NY 12804

7 List account number(s) here (optional)

Print or type
See specific instructions on page 2.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number										
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> <td style="width: 25px; height: 25px;"></td> </tr> </table>										
or										
Employer identification number										
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 25px; height: 25px;">1</td> <td style="width: 25px; height: 25px;">6</td> <td style="width: 25px; height: 25px;">-</td> <td style="width: 25px; height: 25px;">1</td> <td style="width: 25px; height: 25px;">5</td> <td style="width: 25px; height: 25px;">9</td> <td style="width: 25px; height: 25px;">7</td> <td style="width: 25px; height: 25px;">0</td> <td style="width: 25px; height: 25px;">1</td> <td style="width: 25px; height: 25px;">8</td> </tr> </table>	1	6	-	1	5	9	7	0	1	8
1	6	-	1	5	9	7	0	1	8	

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here Signature of U.S. person **▶** Date **▶** 1/23/17

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/pub.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN), which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1096 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.



10. SAMPLE INVOICES

The following pages represent a sample invoice. The included schedules illustrate our detailed calculations. Similar invoicing will be provided to the town.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Cost Control Associates
310 Bay Road
Queensbury NY 12804

Mr. John Smith
ABC Company
123 Main Street
Albany, NY 12212

Invoice # 008877
Terms: NET 30 DAYS
Account: ABC Company
Project: ABC Company CRR

November 10, 2016

For services rendered in connection with the review of the energy and telecom bills monthly installments 2,3,6 as per the attached schedules.

	<u>Total Savings</u>	<u>Total Fee</u>
Energy Findings	\$ 721.43	\$ 324.64
Telecom Findings	449.38	<u>202.22</u>
Total Findings	<u>\$ 1,170.81</u>	<u>\$ 526.86</u>

Late Fees are billed on invoices more than 10 days past due. We appreciate your business.

This document is confidential to Cost Control Associates and is intended to be used by the addressee only.



Invoice # 008877
 Account: ABC Company
 Project: ABC Company CRR

SUMMARY OF SAVINGS - ENERGY

<u>Vendor</u>	<u>Account</u>	<u>Finding</u>	<u>Inst</u>	<u>Sch</u>	<u>Savings</u>	<u>Fee Due</u>
National Grid	Various	Taxes Billed In Error	2	F	\$ 274.92	\$ 123.71
National Grid	Various	Rate Change - Tou	6	A-D	359.84	161.93
National Grid	Various	Close Account	3	N/A	86.67	39.00
Total					\$ 721.43	\$ 324.64



Invoice # 008877
Account: ABC Company
Project: ABC Company CRR

SUMMARY OF SAVINGS - TELECOM

<u>Vendor</u>	<u>Account</u>	<u>Finding</u>	<u>Inst</u>	<u>Sch</u>	<u>Savings</u>	<u>Fee Due</u>
Frontier	various	Taxes Billed In Error	2	E	\$ 449.38	\$ 202.22
				Total	\$ 449.38	\$ 202.22



Schedule A

NATIONAL GRID SCIC VRS SC1													
ABC CENTER													
100 WHOLEMUTH RD													
CURRENT RATE IS SC1													
A/C #55556-16100													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
TOTAL NUMBER OF DAYS	31	(337)	31	30	31	30	31	31	30	31	30		
SERVICE CLASS 1 - RESIDENTIAL													
TOTAL BILLED KWH	8,289	7,505	7,566	6,201	5,754	6,540	5,982	7,238	6,946	6,394	5,996	7,999	84,510
ADJUSTMENT FACTORS													
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.003330)	(0.003340)	0.001270	(0.000300)	(0.003240)	(0.002610)	(0.002490)	(0.003730)	(0.004230)	(0.004210)	(0.003440)	(0.003060)	(0.003060)
RELIABILITY SUPPORT SERVICES	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
INCREMENTAL STATE ASSESSMENT	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001044)	(0.001938)	
COMMODITY GRT	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE PER KWH:	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE	382.21	350.67	348.87	285.93	265.32	301.56	368.05	333.74	320.28	294.83	276.48	368.83	368.83
LEGACY TRANSITION CHARGE PER KW	(18.87)	(4.91)	(0.36)	(13.14)	(32.49)	(26.13)	(42.26)	(26.38)	(17.25)	(9.68)	(6.24)	(15.50)	(15.50)
SYSTEM BENEFITS CHARGE	37.94	34.81	34.63	28.38	26.34	29.93	36.53	33.13	31.79	29.27	27.44	36.61	36.61
TRANSMISSION REVENUE ADJ	(27.60)	(26.16)	9.61	(1.86)	(18.64)	(17.07)	(19.88)	(27.00)	(29.38)	(26.92)	(20.63)	(24.48)	(24.48)
INCREMENTAL STATE ASSESSMENT	2.16	1.98	1.97	1.61	1.50	1.70	2.08	1.88	1.81	1.66	1.56	2.08	2.08
REVENUE DECOUPLING MECHANISM	(10.28)	(9.43)	(9.38)	(7.69)	(7.13)	(8.11)	(9.90)	(8.98)	(8.61)	(7.93)	(7.44)	(9.92)	(9.92)
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEMPORARY DEFERRAL RECOVERY	(9.45)	(8.67)	(8.63)	(7.07)	(6.56)	(7.46)	(9.10)	(8.25)	(7.92)	(7.29)	(6.84)	(9.12)	(9.12)
RENEWABLE PORTFOLIO SURCHARGE	27.50	25.23	25.10	20.57	19.09	21.70	26.48	24.02	23.05	21.22	19.89	26.54	26.54
RELIABILITY SUPPORT SERVICES	3.15	2.89	2.88	2.36	2.19	2.49	3.03	2.75	2.64	2.43	2.28	3.04	3.04
SUBTOTAL OF DELIVERY CHARGES	403.76	383.41	421.68	326.10	266.60	315.61	372.04	341.91	333.40	314.58	303.51	395.09	395.09
DELIVERY GRT	8.24	7.82	8.61	6.66	5.44	6.44	7.59	6.98	6.80	6.42	6.19	8.06	8.06



Schedule A

NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
100 WHOLEMUTH RD													
CURRENT RATE IS SC1													
A/C #55556-16100													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
SUBTOTAL OF DELIVERY CHARGES	412.00	391.23	430.29	332.75	272.04	322.05	379.63	348.89	340.21	321.00	309.71	403.15	
CALCULATION OF COMMODITY CHARGES													
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 SUBTOTAL	412.00	391.23	430.29	332.75	272.04	322.05	379.63	348.89	340.21	321.00	309.71	403.15	
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 TOTAL COST	\$412.00	\$391.23	\$430.29	\$332.75	\$272.04	\$322.05	\$379.63	\$348.89	\$340.21	\$321.00	\$309.71	\$403.15	
SERVICE CLASS 1C - RESIDENTIAL TOU													
ADJUSTMENT FACTORS													
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.002430)	(0.002510)	0.000930	(0.000220)	(0.002370)	(0.001910)	(0.001810)	(0.002720)	(0.003090)	(0.003070)	(0.002510)	(0.002230)	
RELIABILITY SUPPORT SERVICES	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280
INCREMENTAL STATE ASSESSMENT	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)	
COMMODITY GRT	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL USAGE	8,289	7,605	7,566	6,201	5,754	6,540	7,982	7,238	6,946	6,394	5,996	7,999	
ESTIMATED TOU %S (BASED ON 02-03 USAGE)													
ON-PEAK %	9.9%	10.6%	4.1%	0.0%	0.0%	11.4%	16.7%	17.7%	7.8%	0.0%	0.0%	5.9%	
SHOULDER-PEAK %	21.2%	22.2%	8.3%	0.0%	0.0%	13.5%	18.9%	19.7%	8.8%	0.0%	0.0%	12.7%	
OFF-PEAK %	68.9%	67.2%	87.6%	0.0%	0.0%	75.1%	64.3%	62.5%	83.3%	0.0%	0.0%	81.5%	
OFF-SEASON %	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%	
TOTAL %	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
TOTAL KWH													



Schedule A

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
NATIONAL GRID SCIC VRS SC1													
ABC CENTER													
100 WHOLEMOUTH RD													
CURRENT RATE IS SC1													
A/C #55556-16100													
LOAD AREA-- CAPITAL													
TOU USAGE													
ON-PEAK	821	808	310	0	0	744	1,335	1,285	544	0	0	469	
SHOULDER PEAK	1,755	1,689	628	0	0	882	1,511	1,427	613	0	0	1,013	
OFF-PEAK	5,713	5,108	6,628	0	0	4,913	5,136	4,526	5,789	0	0	6,517	
OFF-SEASON	0	0	0	6,201	5,754	0	0	0	0	6,394	5,996	0	
TOTAL	8,289	7,605	7,566	6,201	5,754	6,540	7,982	7,238	6,946	6,394	5,996	7,999	84510
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kwh													
ON PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
SHOULDER PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
OFF PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
OFF-SEASON ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kwh													
ON PEAK ENERGY COST:	25.18	24.77	9.52	0.00	0.00	22.82	40.96	39.40	16.68	0.00	0.00	14.38	
SHOULDER PEAK ENERGY COST:	53.82	51.82	19.26	0.00	0.00	27.06	46.34	43.77	18.81	0.00	0.00	31.06	
OFF PEAK ENERGY COST:	175.23	156.66	203.27	0.00	0.00	150.70	157.51	138.82	177.54	0.00	0.00	199.89	
OFF-SEASON ENERGY COST:	0.00	0.00	0.00	190.18	176.48	0.00	0.00	0.00	0.00	196.10	183.90	0.00	
SYSTEM BENEFITS CHARGE	37.94	34.81	34.63	28.38	26.34	29.93	36.53	33.13	31.79	29.27	27.44	36.61	
TRANSMISSION REVENUE ADJ	(20.14)	(19.09)	7.04	(1.36)	(13.64)	(12.49)	(14.45)	(19.69)	(21.46)	(19.63)	(15.05)	(17.84)	
INCREMENTAL STATE ASSESSMENT	2.82	2.59	2.57	2.11	1.96	2.22	2.71	2.46	2.36	2.17	2.04	2.72	
REVENUE DECOUPLING MECHANISM	(10.28)	(9.43)	(9.38)	(7.69)	(7.13)	(8.11)	(9.90)	(8.98)	(8.61)	(7.93)	(7.44)	(9.92)	
RENEWABLE PORTFOLIO SURCHARGE	27.50	25.23	25.10	20.57	19.09	21.70	26.48	24.02	23.05	21.22	19.89	26.54	
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TEMPORARY DEFERRAL RECOVERY	(4.97)	(4.56)	(4.54)	(3.72)	(3.45)	(3.92)	(4.79)	(4.34)	(4.17)	(3.84)	(3.60)	(4.80)	
LEGACY TRANSITION CHARGE PER KW	(18.87)	(4.91)	(0.36)	(13.14)	(32.49)	(26.13)	(42.26)	(26.38)	(17.25)	(9.68)	(6.24)	(15.50)	
RELIABILITY SUPPORT SERVICES	2.32	2.13	2.12	1.74	1.61	1.83	2.23	2.03	1.94	1.79	1.68	2.24	
SUBTOTAL OF DELIVERY CHARGES	300.54	290.01	319.23	247.07	198.75	235.61	271.38	254.23	250.69	239.47	232.63	295.38	
DELIVERY GRT	6.13	5.92	6.51	5.04	4.06	4.81	5.54	5.19	5.12	4.89	4.75	6.03	
SUBTOTAL OF DELIVERY CHARGES	306.68	295.93	325.74	252.11	202.81	240.42	276.91	259.42	255.80	244.36	237.38	301.41	



Schedule A

NATIONAL GRID SC1C VRS SC1														
ABC CENTER														
100 WHOLEMUTH RD														
CURRENT RATE IS SC1														
A/C #55556-16100														
LOAD AREA-- CAPITAL														
PERIOD COVERED		Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
CALCULATION OF COMMODITY CHARGES														
ELECTRICITY SUPPLY COST		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1C SUBTOTAL		306.68	295.93	325.74	252.11	202.81	240.42	276.91	259.42	255.80	244.36	237.38	301.41	
SALES TAX		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SC1C TOTAL COST		\$306.68	\$295.93	\$325.74	\$252.11	\$202.81	\$240.42	\$276.91	\$259.42	\$255.80	\$244.36	\$237.38	\$301.41	
SUMMARY OF CHARGES														
SC1		\$412.00	\$391.23	\$430.29	\$332.75	\$272.04	\$322.05	\$379.63	\$348.89	\$340.21	\$321.00	\$309.71	\$403.15	\$4,262.95
SC1C		\$306.68	\$295.93	\$325.74	\$252.11	\$202.81	\$240.42	\$276.91	\$259.42	\$255.80	\$244.36	\$237.38	\$301.41	\$3,198.98
SAVINGS OVER SC1														
SC1C		\$105.32	\$95.30	\$104.55	\$80.64	\$69.23	\$81.63	\$102.72	\$89.47	\$84.40	\$76.64	\$72.33	\$101.74	\$1,063.97





Schedule B

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Scp-14	Oct-14	Nov-14	Dec-14	
NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
7350 STATE HIGHWAY 45													
A/C #00012-84304													
LOAD AREA-- CAPITAL													
SERVICE CLASS 1 - RESIDENTIAL													
TOTAL BILLED KWH	7,929	7,414	8,327	6,899	5,842	5,882	8,306	7,179	7,319	4,996	5,644	6,650	82,387
ADJUSTMENT FACTORS													
DELIVERY GR(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.003330)	(0.003440)	0.001270	(0.000300)	(0.003240)	(0.002610)	(0.002490)	(0.003730)	(0.004230)	(0.004210)	(0.003440)	(0.003060)	(0.003060)
RELIABILITY SUPPORT SERVICES	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
INCREMENTAL STATE ASSESSMENT	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)	(0.001938)
COMMODITY GR(T)	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE PER KWH:	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE	365.61	341.86	383.96	318.11	269.37	271.22	382.99	331.02	337.48	230.37	260.24	306.63	306.63
LEGACY TRANSITION CHARGE PER KW	(18.05)	(4.78)	(0.40)	(14.62)	(32.99)	(23.50)	(43.98)	(26.17)	(18.17)	(7.56)	(5.88)	(12.89)	(12.89)
SYSTEM BENEFITS CHARGE	36.29	33.93	38.11	31.58	26.74	26.92	38.02	32.86	33.50	22.87	25.83	30.44	30.44
TRANSMISSION REVENUE ADJ	(26.40)	(25.50)	10.58	(2.07)	(18.93)	(15.35)	(20.68)	(26.78)	(30.96)	(21.03)	(19.42)	(20.35)	(20.35)
INCREMENTAL STATE ASSESSMENT	2.06	1.93	2.17	1.79	1.52	1.53	2.16	1.87	1.90	1.30	1.47	1.73	1.73
REVENUE DECOUPLING MECHANISM	(9.83)	(9.19)	(10.33)	(8.55)	(7.24)	(7.29)	(10.30)	(8.90)	(9.08)	(6.20)	(7.00)	(8.25)	(8.25)
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEMPORARY DEFERRAL RECOVERY	(9.04)	(8.45)	(9.49)	(7.86)	(6.66)	(6.71)	(9.47)	(8.18)	(8.34)	(5.70)	(6.43)	(7.58)	(7.58)
RENEWABLE PORTFOLIO SURCHARGE	26.31	24.60	27.63	22.89	19.38	19.52	27.56	23.82	24.28	16.58	18.73	22.06	22.06
RELIABILITY SUPPORT SERVICES	3.01	2.82	3.16	2.62	2.22	2.24	3.16	2.73	2.78	1.90	2.14	2.53	2.53
SUBTOTAL OF DELIVERY CHARGES	386.96	374.21	462.39	360.89	270.41	285.57	386.45	339.27	350.40	249.52	286.69	331.33	331.33
DELIVERY GR(T)	7.90	7.64	9.44	7.37	5.52	5.83	7.89	6.92	7.15	5.09	5.85	6.76	6.76
SUBTOTAL OF DELIVERY CHARGES	394.86	381.84	471.82	368.25	275.93	291.39	394.34	346.19	357.55	254.61	292.54	338.09	338.09

TOWN OF DAVIE



Schedule B

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
NATIONAL GRID SC1C VRS SC1												
ABC CENTER												
CURRENT RATE IS SC1												
7350 STATE HIGHWAY 45												
A/C #00012-84304												
LOAD AREA-- CAPITAL												
CALCULATION OF COMMODITY CHARGES												
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 SUBTOTAL	394.86	381.84	471.82	368.25	275.93	291.39	394.34	346.19	357.55	254.61	292.54	338.09
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 TOTAL COST	\$394.86	\$381.84	\$471.82	\$368.25	\$275.93	\$291.39	\$394.34	\$346.19	\$357.55	\$254.61	\$292.54	\$338.09
SERVICE CLASS 1C - RESIDENTIAL TOU												
ADJUSTMENT FACTORS												
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.002430)	(0.002510)	0.000930	(0.000220)	(0.002370)	(0.001910)	(0.001810)	(0.002720)	(0.003090)	(0.003070)	(0.002510)	(0.002230)
RELIABILITY SUPPORT SERVICES	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280
INCREMENTAL STATE ASSESSMENT	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)
COMMODITY GRT	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL USAGE	7,929	7,414	8,327	6,899	5,842	5,882	8,306	7,179	7,319	4,996	5,644	6,650
ESTIMATED TOU %S (BASED ON 02-03 USAGE)												
ON-PEAK %	9.9%	10.6%	4.1%	0.0%	0.0%	11.4%	16.7%	17.7%	7.8%	0.0%	0.0%	5.9%
SHOULDER-PEAK %	21.2%	22.2%	8.3%	0.0%	0.0%	13.5%	18.9%	19.7%	8.8%	0.0%	0.0%	12.7%
OFF-PEAK %	68.9%	67.2%	87.6%	0.0%	0.0%	75.1%	64.3%	62.5%	83.3%	0.0%	0.0%	81.5%
OFF-SEASON %	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%
TOTAL %	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
TOTAL KW/H												
TOU USAGE												
ON-PEAK	785	787	342	0	0	669	1,390	1,274	573	0	0	390
SHOULDER PEAK	1,678	1,647	691	0	0	794	1,572	1,416	646	0	0	842
OFF-PEAK	5,465	4,980	7,294	0	0	4,419	5,344	4,489	6,099	0	0	5,418



Schedule B

NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
7350 STATE HIGHWAY 45													
A/C #00012-84304													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
OFF-SEASON	0	0	0	6,899	5,842	0	0	0	0	4,996	5,644	0	
TOTAL	7,929	7,414	8,327	6,899	5,842	5,882	8,306	7,179	7,319	4,996	5,644	6,650	82387
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
SHOULDER PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
OFF PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
OFF-SEASON ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	24.09	24.14	10.48	0.00	0.00	20.53	42.62	39.08	17.58	0.00	0.00	11.96	
SHOULDER PEAK ENERGY COST:	51.48	50.51	21.20	0.00	0.00	24.34	48.22	43.41	19.82	0.00	0.00	25.82	
OFF PEAK ENERGY COST:	167.62	152.73	223.71	0.00	0.00	135.53	163.91	137.69	187.07	0.00	0.00	166.18	
OFF-SEASON ENERGY COST:	0.00	0.00	0.00	211.59	179.17	0.00	0.00	0.00	0.00	153.23	173.10	0.00	
SYSTEM BENEFITS CHARGE	36.29	33.93	38.11	31.58	26.74	26.92	38.02	32.86	33.50	22.87	25.83	30.44	
TRANSMISSION REVENUE ADJ	(19.27)	(18.61)	7.74	(1.52)	(13.85)	(11.23)	(15.03)	(19.53)	(22.62)	(15.34)	(14.17)	(14.83)	
INCREMENTAL STATE ASSESSMENT	2.70	2.52	2.83	2.35	1.99	2.00	2.82	2.44	2.49	1.70	1.92	2.26	
REVENUE DECOUPLING MECHANISM	(9.83)	(9.19)	(10.33)	(8.55)	(7.24)	(7.29)	(10.30)	(8.90)	(9.08)	(6.20)	(7.00)	(8.25)	
RENEWABLE PORTFOLIO SURCHARGE	26.31	24.60	27.63	22.89	19.38	19.52	27.56	23.82	24.28	16.58	18.73	22.06	
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TEMPORARY DEFERRAL RECOVERY	(4.76)	(4.45)	(5.00)	(4.14)	(3.51)	(3.53)	(4.98)	(4.31)	(4.39)	(3.00)	(3.39)	(3.99)	
LEGACY TRANSITION CHARGE PER kW	(18.05)	(4.78)	(0.40)	(14.62)	(32.99)	(23.50)	(43.98)	(26.17)	(18.17)	(7.56)	(5.88)	(12.89)	
RELIABILITY SUPPORT SERVICES	2.22	2.08	2.33	1.93	1.64	1.65	2.33	2.01	2.05	1.40	1.58	1.86	
SUBTOTAL OF DELIVERY CHARGES	288.79	283.48	348.32	271.51	201.33	214.92	281.17	252.41	262.54	193.67	220.73	250.63	
DELIVERY GRT	5.89	5.79	7.11	5.54	4.11	4.39	5.74	5.15	5.36	3.95	4.50	5.11	
SUBTOTAL OF DELIVERY CHARGES	294.69	289.27	355.42	277.05	205.44	219.31	286.91	257.56	267.90	197.63	225.24	255.74	
CALCULATION OF COMMODITY CHARGES													
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SC1C SUBTOTAL	294.69	289.27	355.42	277.05	205.44	219.31	286.91	257.56	267.90	197.63	225.24	255.74	



Schedule B-1

NATIONAL GRID SCIC VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
7350 STATE HIGHWAY 45													
A/C #00012-84304													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SCIC TOTAL COST	\$294.69	\$289.27	\$355.42	\$277.05	\$205.44	\$219.31	\$286.91	\$257.56	\$267.90	\$197.63	\$225.24	\$255.74	
SUMMARY OF CHARGES													
SC1	\$394.86	\$381.84	\$471.82	\$368.25	\$275.93	\$291.39	\$394.34	\$346.19	\$357.55	\$254.61	\$292.54	\$338.09	\$4,167.42
SCIC	\$294.69	\$289.27	\$355.42	\$277.05	\$205.44	\$219.31	\$286.91	\$257.56	\$267.90	\$197.63	\$225.24	\$255.74	\$3,132.16
SAVINGS OVER SC1													
SCIC	\$100.17	\$92.57	\$116.40	\$91.21	\$70.49	\$72.08	\$107.43	\$88.63	\$89.65	\$56.98	\$67.31	\$82.35	\$1,035.26



Schedule C

NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
220 KYSER LAKE RD													
A/C #03212-84100													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
SERVICE CLASS 1 - RESIDENTIAL													
TOTAL BILLED KWH	9,807	8,156	8,320	8,010	6,528	6,758	9,446	8,287	8,220	6,918	6,753	7,146	94,349
ADJUSTMENT FACTORS													
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.003330)	(0.003440)	0.001270	(0.000300)	(0.003240)	(0.002610)	(0.002490)	(0.003730)	(0.004230)	(0.004210)	(0.003440)	(0.003060)	(0.003060)
RELIABILITY SUPPORT SERVICES	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
INCREMENTAL STATE ASSESSMENT	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)	(0.001938)
COMMODITY GRT	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE PER KWH:	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE	452.20	376.07	383.64	369.34	301.01	311.61	435.56	382.11	379.02	318.99	311.38	329.50	329.50
LEGACY TRANSITION CHARGE PER KW	(22.32)	(5.26)	(0.40)	(16.97)	(36.86)	(27.00)	(50.02)	(30.21)	(20.41)	(10.47)	(7.03)	(13.85)	(13.85)
SYSTEM BENEFITS CHARGE	44.89	37.33	38.08	36.66	29.88	30.93	43.23	37.93	37.62	31.66	30.91	32.71	32.71
TRANSMISSION REVENUE ADJ	(32.66)	(28.06)	10.57	(2.40)	(21.15)	(17.64)	(23.52)	(30.91)	(34.77)	(29.12)	(23.23)	(21.87)	(21.87)
INCREMENTAL STATE ASSESSMENT	2.55	2.12	2.16	2.08	1.70	1.76	2.46	2.15	2.14	1.80	1.76	1.86	1.86
REVENUE DECOUPLING MECHANISM	(12.16)	(10.11)	(10.32)	(9.93)	(8.09)	(8.38)	(11.71)	(10.28)	(10.19)	(8.58)	(8.37)	(8.86)	(8.86)
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TEMPORARY DEFERRAL RECOVERY	(11.18)	(9.30)	(9.48)	(9.13)	(7.44)	(7.70)	(10.77)	(9.45)	(9.37)	(7.89)	(7.70)	(8.15)	(8.15)
RENEWABLE PORTFOLIO SURCHARGE	32.54	27.06	27.61	26.58	21.66	22.42	31.34	27.50	27.27	22.95	22.41	23.71	23.71
RELIABILITY SUPPORT SERVICES	3.73	3.10	3.16	3.04	2.48	2.57	3.59	3.15	3.12	2.63	2.57	2.72	2.72
SUBTOTAL OF DELIVERY CHARGES	474.58	409.96	462.01	416.27	300.17	325.56	437.16	389.00	391.44	338.97	339.69	354.77	354.77
DELIVERY GRT	9.69	8.37	9.43	8.50	6.13	6.64	8.92	7.94	7.99	6.92	6.93	7.24	7.24
SUBTOTAL OF DELIVERY CHARGES	484.27	418.32	471.44	424.76	306.30	332.21	446.08	396.94	399.43	345.89	346.62	362.01	362.01



Schedule C

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
NATIONAL GRID SC1C VRS SC1												
ABC CENTER												
CURRENT RATE IS SC1												
220 KYSER LAKE RD												
A/C #03212-84100												
LOAD AREA-- CAPITAL												
CALCULATION OF COMMODITY CHARGES												
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 SUBTOTAL	484.27	418.32	471.44	424.76	306.30	332.21	446.08	396.94	399.43	345.89	346.62	362.01
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 TOTAL COST	\$484.27	\$418.32	\$471.44	\$424.76	\$306.30	\$332.21	\$446.08	\$396.94	\$399.43	\$345.89	\$346.62	\$362.01
SERVICE CLASS 1C - RESIDENTIAL TOU												
ADJUSTMENT FACTORS												
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.002430)	(0.002510)	0.000930	(0.000220)	(0.002370)	(0.001910)	(0.001810)	(0.002720)	(0.003090)	(0.003070)	(0.002510)	(0.002230)
RELIABILITY SUPPORT SERVICES	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280
INCREMENTAL STATE ASSESSMENT	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)
COMMODITY GRT	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL USAGE	9,807	8,156	8,320	8,010	6,528	6,758	9,446	8,287	8,220	6,918	6,753	7,146
ESTIMATED TOU %'S (BASED ON 02-03 USAGE)												
ON-PEAK %	9.9%	10.6%	4.1%	0.0%	0.0%	11.4%	16.7%	17.7%	7.8%	0.0%	0.0%	5.9%
SHOULDER-PEAK %	21.2%	22.2%	8.3%	0.0%	0.0%	13.5%	18.9%	19.7%	8.8%	0.0%	0.0%	12.7%
OFF-PEAK %	68.9%	67.2%	87.6%	0.0%	0.0%	75.1%	64.3%	62.5%	83.3%	0.0%	0.0%	81.5%
OFF-SEASON %	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%
TOTAL %	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
TOTAL KWH												





Schedule C

NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
220 KYSER LAKE RD													
A/C #03212-84100													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
TOU USAGE													
ON-PEAK	971	866	341	0	0	769	1,580	1,471	644	0	0	419	
SHOULDER PEAK	2,076	1,812	691	0	0	912	1,788	1,634	726	0	0	905	
OFF-PEAK	6,760	5,478	7,288	0	0	5,077	6,078	5,182	6,850	0	0	5,822	
OFF-SEASON	0	0	0	8,010	6,528	0	0	0	0	6,918	6,753	0	
TOTAL	9,807	8,156	8,320	8,010	6,528	6,758	9,446	8,287	8,220	6,918	6,753	7,146	94349
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
SHOULDER PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
OFF PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
OFF-SEASON ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	29.79	26.56	10.47	0.00	0.00	23.58	48.47	45.11	19.74	0.00	0.00	12.85	
SHOULDER PEAK ENERGY COST:	63.67	55.57	21.18	0.00	0.00	27.96	54.84	50.11	22.26	0.00	0.00	27.75	
OFF PEAK ENERGY COST:	207.32	168.01	223.53	0.00	0.00	155.72	186.40	158.94	210.10	0.00	0.00	178.57	
OFF-SEASON ENERGY COST:	0.00	0.00	0.00	245.67	200.21	0.00	0.00	0.00	0.00	212.18	207.11	0.00	
SYSTEM BENEFITS CHARGE	44.89	37.33	38.08	36.66	29.88	30.93	43.23	37.93	37.62	31.66	30.91	32.71	
TRANSMISSION REVENUE ADJ	(23.83)	(20.47)	7.74	(1.76)	(15.47)	(12.91)	(17.10)	(22.54)	(25.40)	(21.24)	(16.95)	(15.94)	
INCREMENTAL STATE ASSESSMENT	3.33	2.77	2.83	2.72	2.22	2.30	3.21	2.82	2.79	2.35	2.30	2.43	
REVENUE DECOUPLING MECHANISM	(12.16)	(10.11)	(10.32)	(9.93)	(8.09)	(8.38)	(11.71)	(10.28)	(10.19)	(8.58)	(8.37)	(8.86)	
RENEWABLE PORTFOLIO SURCHARGE	32.54	27.06	27.61	26.58	21.66	22.42	31.34	27.50	27.27	22.95	22.41	23.71	
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TEMPORARY DEFERRAL RECOVERY	(5.88)	(4.89)	(4.99)	(4.81)	(3.92)	(4.05)	(5.67)	(4.97)	(4.93)	(4.15)	(4.05)	(4.29)	
LEGACY TRANSITION CHARGE PER kW	(22.32)	(5.26)	(0.40)	(16.97)	(36.86)	(27.00)	(50.02)	(30.21)	(20.41)	(10.47)	(7.03)	(13.85)	
RELIABILITY SUPPORT SERVICES	2.75	2.28	2.33	2.24	1.83	1.89	2.64	2.32	2.30	1.94	1.89	2.00	
SUBTOTAL OF DELIVERY CHARGES	350.09	308.85	348.05	310.40	221.45	242.46	315.65	286.73	291.17	256.64	258.21	267.08	
DELIVERY GRT	7.14	6.30	7.10	6.33	4.52	4.95	6.44	5.85	5.94	5.24	5.27	5.45	
SUBTOTAL OF DELIVERY CHARGES	357.24	315.16	355.15	316.73	225.97	247.41	322.09	292.58	297.11	261.88	263.48	272.53	



Schedule C

NATIONAL GRID SC1C VRS SC1														
ABC CENTER														
CURRENT RATE IS SC1														
220 KYSER LAKE RD														
A/C #03212-84100														
LOAD AREA-- CAPITAL														
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14		
CALCULATION OF COMMODITY CHARGES														
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1C SUBTOTAL	357.24	315.16	355.15	316.73	225.97	247.41	322.09	292.58	297.11	261.88	263.48	272.53		
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
SC1C TOTAL COST	\$357.24	\$315.16	\$355.15	\$316.73	\$225.97	\$247.41	\$322.09	\$292.58	\$297.11	\$261.88	\$263.48	\$272.53		
SUMMARY OF CHARGES														
SC1	\$484.27	\$418.32	\$471.44	\$424.76	\$306.30	\$332.21	\$446.08	\$396.94	\$399.43	\$345.89	\$346.62	\$362.01	\$4,734.26	
SC1C	\$357.24	\$315.16	\$355.15	\$316.73	\$225.97	\$247.41	\$322.09	\$292.58	\$297.11	\$261.88	\$263.48	\$272.53	\$3,527.33	
SAVINGS OVER SC1														
SC1C	\$127.03	\$103.17	\$116.29	\$108.03	\$80.32	\$84.79	\$123.99	\$104.36	\$102.32	\$84.01	\$83.14	\$89.48	\$1,206.93	



Schedule D

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
23 WHEATON AVE													
A/C #99987-76107													
LOAD AREA-- CAPITAL													
SERVICE CLASS 1 - RESIDENTIAL													
TOTAL BILLED KWH	6,631	6,846	6,021	6,238	5,830	6,488	7,412	8,876	7,272	7,395	6,572	5,482	81,063
ADJUSTMENT FACTORS													
DELIVERY GR(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.003330)	(0.003440)	0.001270	(0.000300)	(0.003240)	(0.002610)	(0.002490)	(0.003730)	(0.004230)	(0.004210)	(0.003440)	(0.003060)	
RELIABILITY SUPPORT SERVICES	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380	0.000380
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
INCREMENTAL STATE ASSESSMENT	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260	0.000260
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)	(0.001140)
LEGACY TRANSITION CHARGE PER KWH	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)	
COMMODITY GR(T)	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%	0.00000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE PER KWH:	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110	0.046110
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00	17.00
DISTRIBUTION CHARGE	305.76	315.67	277.63	287.63	268.82	299.16	341.77	409.27	335.31	340.98	303.03	252.78	
LEGACY TRANSITION CHARGE PER KWH	(15.09)	(4.42)	(0.29)	(13.22)	(32.92)	(25.93)	(39.25)	(32.35)	(18.06)	(11.20)	(6.84)	(10.62)	
SYSTEM BENEFITS CHARGE	30.35	31.33	27.56	28.55	26.68	29.70	33.92	40.63	33.28	33.85	30.08	25.09	
TRANSMISSION REVENUE ADJ	(22.08)	(23.55)	7.65	(1.87)	(18.89)	(16.93)	(18.46)	(33.11)	(30.76)	(31.13)	(22.61)	(16.77)	
INCREMENTAL STATE ASSESSMENT	1.72	1.78	1.57	1.62	1.52	1.69	1.93	2.31	1.89	1.92	1.71	1.43	
REVENUE DECOUPLING MECHANISM	(8.22)	(8.49)	(7.47)	(7.74)	(7.23)	(8.05)	(9.19)	(11.01)	(9.02)	(9.17)	(8.15)	(6.80)	
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TEMPORARY DEFERRAL RECOVERY	(7.56)	(7.80)	(6.86)	(7.11)	(6.65)	(7.40)	(8.45)	(10.12)	(8.29)	(8.43)	(7.49)	(6.25)	
RENEWABLE PORTFOLIO SURCHARGE	22.00	22.72	19.98	20.70	19.34	21.53	24.59	29.45	24.13	24.54	21.81	18.19	
RELIABILITY SUPPORT SERVICES	2.52	2.60	2.29	2.37	2.22	2.47	2.82	3.37	2.76	2.81	2.50	2.08	
SUBTOTAL OF DELIVERY CHARGES	326.40	346.84	339.05	327.94	269.89	313.24	346.69	415.44	348.25	361.17	331.04	276.12	
DELIVERY GR(T)	6.66	7.08	6.92	6.69	5.51	6.39	7.08	8.48	7.11	7.37	6.76	5.64	
SUBTOTAL OF DELIVERY CHARGES	333.06	353.92	345.96	334.63	275.40	319.63	353.76	423.92	355.36	368.54	337.79	281.75	



Schedule D

PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14
NATIONAL GRID SC1C VRS SC1												
ABC CENTER												
CURRENT RATE IS SC1												
23 WHEATON AVE												
A/C #99987-76107												
LOAD AREA-- CAPITAL												
CALCULATION OF COMMODITY CHARGES												
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 SUBTOTAL	333.06	353.92	345.96	334.63	275.40	319.63	353.76	423.92	355.36	368.54	337.79	281.75
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1 TOTAL COST	\$333.06	\$353.92	\$345.96	\$334.63	\$275.40	\$319.63	\$353.76	\$423.92	\$355.36	\$368.54	\$337.79	\$281.75
SERVICE CLASS IC - RESIDENTIAL TOU												
ADJUSTMENT FACTORS												
DELIVERY GRT(TARIFF SURCHARGE)	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%	2.0408%
SYSTEM BENEFITS CHARGE	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577	0.004577
TRANSMISSION REVENUE ADJ	(0.002430)	(0.002510)	0.000930	(0.000220)	(0.002370)	(0.001910)	(0.001810)	(0.002720)	(0.003090)	(0.003070)	(0.002510)	(0.002230)
RELIABILITY SUPPORT SERVICES	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280	0.000280
INCREMENTAL STATE ASSESSMENT	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340	0.000340
RENEWABLE PORTFOLIO SURCHARGE	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318	0.003318
REVENUE DECOUPLING MECHANISM	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)	(0.001240)
TEMPORARY RATE ADJ	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
TEMPORARY DEFERRAL RECOVERY	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)	(0.000600)
LEGACY TRANSITION CHARGE PER KW	(0.002276)	(0.000645)	(0.000048)	(0.002119)	(0.005647)	(0.003996)	(0.005295)	(0.003645)	(0.002483)	(0.001514)	(0.001041)	(0.001938)
COMMODITY GRT	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%	0.0000%
ELECTRICITY SUPPLY COST	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
SALES TAX RATE	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
TOTAL USAGE	6,631	6,846	6,021	6,238	5,830	6,488	7,412	8,876	7,272	7,395	6,572	5,482
ESTIMATED TOU %S (BASED ON 02-03 USAGE)												
ON-PEAK %	9.9%	10.6%	4.1%	0.0%	0.0%	11.4%	16.7%	17.7%	7.8%	0.0%	0.0%	5.9%
SHOULDER-PEAK %	21.2%	22.2%	8.3%	0.0%	0.0%	13.5%	18.9%	19.7%	8.8%	0.0%	0.0%	12.7%
OFF-PEAK %	68.9%	67.2%	87.6%	0.0%	0.0%	75.1%	64.3%	62.5%	83.3%	0.0%	0.0%	81.5%
OFF-SEASON %	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%	0.0%	0.0%	0.0%	100.0%	100.0%	0.0%
TOTAL %	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
TOTAL KWH												



Schedule D

NATIONAL GRID SCIC VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
23 WHEATON AVE													
A/C #99987-76107													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
TOU USAGE													
ON-PEAK	657	727	247	0	0	738	1,240	1,575	570	0	0	321	
SHOULDER PEAK	1,404	1,521	500	0	0	875	1,403	1,750	642	0	0	694	
OFF-PEAK	4,570	4,598	5,274	0	0	4,874	4,769	5,551	6,060	0	0	4,467	
OFF-SEASON	0	0	0	6,238	5,830	0	0	0	0	7,395	6,572	0	
TOTAL	6,631	6,846	6,021	6,238	5,830	6,488	7,412	8,876	7,272	7,395	6,572	5,482	81063
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
SHOULDER PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
OFF PEAK ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
OFF-SEASON ENERGY COST:	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	0.030670	
CALCULATION OF DELIVERY CHARGES													
CUSTOMER CHARGE	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00	
DISTRIBUTION DELIVERY PER kWh													
ON PEAK ENERGY COST:	20.14	22.29	7.58	0.00	0.00	22.64	38.03	48.31	17.47	0.00	0.00	9.86	
SHOULDER PEAK ENERGY COST:	43.05	46.64	15.33	0.00	0.00	26.85	43.03	53.68	19.70	0.00	0.00	21.29	
OFF PEAK ENERGY COST:	140.18	141.03	161.76	0.00	0.00	149.50	146.26	170.24	185.87	0.00	0.00	136.99	
OFF-SEASON ENERGY COST:	0.00	0.00	0.00	191.32	178.81	0.00	0.00	0.00	0.00	226.80	201.56	0.00	
SYSTEM BENEFITS CHARGE	30.35	31.33	27.56	28.55	26.68	29.70	33.92	40.63	33.28	33.85	30.08	25.09	
TRANSMISSION REVENUE ADJ	(16.11)	(17.18)	5.60	(1.37)	(13.82)	(12.39)	(13.42)	(24.14)	(22.47)	(22.70)	(16.50)	(12.22)	
INCREMENTAL STATE ASSESSMENT	2.25	2.33	2.05	2.12	1.98	2.21	2.52	3.02	2.47	2.51	2.23	1.86	
REVENUE DECOUPLING MECHANISM	(8.22)	(8.49)	(7.47)	(7.74)	(7.23)	(8.05)	(9.19)	(11.01)	(9.02)	(9.17)	(8.15)	(6.80)	
RENEWABLE PORTFOLIO SURCHARGE	22.00	22.72	19.98	20.70	19.34	21.53	24.59	29.45	24.13	24.54	21.81	18.19	
TEMPORARY RATE ADJ	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TEMPORARY DEFERRAL RECOVERY	(3.98)	(4.11)	(3.61)	(3.74)	(3.50)	(3.89)	(4.45)	(5.33)	(4.36)	(4.44)	(3.94)	(3.29)	
LEGACY TRANSITION CHARGE PER KW	(15.09)	(4.42)	(0.29)	(13.22)	(32.92)	(25.93)	(39.25)	(32.35)	(18.06)	(11.20)	(6.84)	(10.62)	
RELIABILITY SUPPORT SERVICES	1.86	1.92	1.69	1.75	1.63	1.82	2.08	2.49	2.04	2.07	1.84	1.53	
SUBTOTAL OF DELIVERY CHARGES	246.43	264.06	260.16	248.37	200.98	233.98	254.14	304.98	261.05	272.27	252.09	211.88	
DELIVERY GRT	5.03	5.39	5.31	5.07	4.10	4.78	5.19	6.22	5.33	5.56	5.14	4.32	
SUBTOTAL OF DELIVERY CHARGES	251.46	269.45	265.47	253.44	205.08	238.75	259.33	311.20	266.37	277.82	257.24	216.20	





Schedule D

NATIONAL GRID SC1C VRS SC1													
ABC CENTER													
CURRENT RATE IS SC1													
23 WHEATON AVE													
A/C #99987-76107													
LOAD AREA-- CAPITAL													
PERIOD COVERED	Jan-15	Feb-15	Mar-14	Apr-14	May-14	Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	
CALCULATION OF COMMODITY CHARGES													
ELECTRICITY SUPPLY COST	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
COMMODITY GRT	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUBTOTAL OF COMMODITY CHARGES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1C SUBTOTAL	251.46	269.45	265.47	253.44	205.08	238.75	259.33	311.20	266.37	277.82	257.24	216.20	
SALES TAX	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SC1C TOTAL COST	\$251.46	\$269.45	\$265.47	\$253.44	\$205.08	\$238.75	\$259.33	\$311.20	\$266.37	\$277.82	\$257.24	\$216.20	
SUMMARY OF CHARGES													
SC1	\$333.06	\$353.92	\$345.96	\$334.63	\$275.40	\$319.63	\$353.76	\$423.92	\$355.36	\$368.54	\$337.79	\$281.75	\$4,083.73
SC1C	\$251.46	\$269.45	\$265.47	\$253.44	\$205.08	\$238.75	\$259.33	\$311.20	\$266.37	\$277.82	\$257.24	\$216.20	\$3,071.82
SAVINGS OVER SC1													
SC1C	\$81.60	\$84.46	\$80.49	\$81.20	\$70.32	\$80.88	\$94.44	\$112.72	\$88.99	\$90.72	\$80.55	\$65.55	\$1,011.91



This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

Schedule E ANNUAL COST SAVINGS FROM REMOVAL OF TAXES		11/10/16
Billing Account Number	Monthly tax total	
(718) 568-5335	\$6.78	
(718) 568-7121	\$6.62	
(718) 661-7758	\$8.03	
(718) 661-6553	\$11.37	
(718) 661-6666	\$7.84	
(718) 725-0397	\$20.15	
(718) 725-1880	\$29.67	
(718) 725-2353	\$14.27	
(718) 725-4094	\$3.64	
(718) 725-4257	\$12.67	
(718) 725-5465	\$3.62	
(718) 725-5775	\$11.44	
(718) 725-6529	\$16.56	
(718) 725-6724	\$12.34	
(718) 725-7059	\$3.81	
(718) 725-7331	\$3.81	
(718) 725-7460	\$14.85	
(718) 725-7740	\$3.64	
(718) 725-9025	\$6.80	
(718) 725-9813	\$9.46	
(718) 725-9943	\$5.72	
(718) 736-3982	\$10.56	
(718) 762-2779	\$20.07	
(718) 762-3880	\$5.97	
(718) 762-6509	\$5.43	
(718) 762-8988	\$9.74	
(718) 773-2036	\$2.39	
(718) 775-1131	\$7.16	
(718) 773-4646	\$79.34	
(718) 773-5003	\$4.95	
(718) 773-5050	\$6.67	
(718) 773-7206	\$7.66	
(718) 773-8964	\$11.13	
(718) 772-9156	\$17.54	
(718) 774-1506	\$6.37	
(718) 861-4226	\$9.01	
(718) 860-8941	\$3.26	
(718) 883-6205	\$8.12	
(718) 715-0984	\$20.92	
Total Credit	\$449.38	
Annualize	12	
Annual Savings	\$5,392.56	



This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

SCHEDULE F

ACB Company

Accounts with Taxes Charged in Error

<u>National Grid</u>	<u>Svc Address</u>	<u>Monthly Tax</u>	<u>Annual CS</u>
93901-31137	65 2 nd Ave FL1, Rear Gloversville, NY	5.71	68.52
92612-19111	318 Krumkill Road Singerlands, NY	67.31	807.72
87299-31111	26 2 nd Ave FL1 Gloversville, NY	1.10	13.20
87099-31115	26 2 nd Ave FL2 Gloversville, NY	0.53	6.36
78024-52318	11 E Montgomery St FL1 Left Johnstown, NY	5.39	64.68
68445-39033	42 S Main St Apt2A Gloversville, NY	5.13	61.56
67443-42047	42 S Main St Apt3A Gloversville, NY	4.97	59.64
66325-22122	41 North Blvd FL1 Gloversville, NY	6.15	73.80
33537-16214	83 Briggs St Johnstown, NY	66.01	792.12
33440-47046	43 S Main St Apt1B Gloversville, NY	4.14	49.68
30835-78002	49 Maple Ave Johnstown, NY	24.48	293.76
29975-16124	2301 Western Ave Guilderland, NY	40.03	480.36
18499-33134	214 County Highway 131A Johnstown, NY	9.66	115.92
18337-15157	7 Baker Rd Gloversville, NY	10.27	123.24
17637-42124	24 S Perry St Johnstown, NY	0.00	0.00
03900-86129	499 Myrtle Ave hse Albany, NY	5.74	68.88
01100-78147	499 Myrtle Ave FL1 right Albany, NY	0.63	7.56
00900-78130	499 Myrtle Ave FL1 left Albany, NY	0.63	7.56
00700-78125	499 Myrtle Ave FL2 left Albany, NY	0.63	7.56
00500-78138	499 Myrtle Ave FL2 right Albany, NY	16.41	196.92
GRAND TOTAL		\$ 274.92	\$ 3,299.04



11. TOWN REQUIRED FORMS

Please see the following pages of forms required by the Town of Davie.

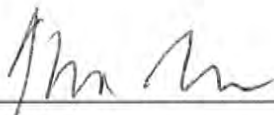
This document is confidential to Cost Control Associates and is intended to be used by the addressee only.

Town of Davie
Utility Billing Audit

SECTION 4.0 TOWN REQUIRED FORMS

**FIRM SHALL ATTACH PROPOSAL PAGE DETAILING
FIRM'S PROPOSED PERCENTAGE OF RECOVERED
OVERCHARGES.**

Authorized Signatory: _____



Executed by: Keith Laake

(Type or print name)

Title: President

For (Company): Cost Control Associates, Inc.

Address: 310 Bay Road, Queensbury NY 12804

Telephone Number: 518-798-4437

Fax Number: 518-798-1735

Email: keith.laake@costcontrolassociates.com

**Town of Davie
Utility Billing Audit**



**TOWN OF DAVIE
E-VERIFY FORM**


Bid No: RFP No. B-17-69

Project Description: Utility Billing Audit

Vendor/Consultant acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

- (a) all persons employed by Vendor/Consultant to perform employment duties within Florida during the term of the contract; and
- (b) all persons (including SUBCONTRACTORS/SUBVENDORS) assigned by Vendor/Consultant to perform work pursuant to the contract with the Department. The Vendor/Consultant acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with the Town of Davie.

Company/Firm: Cost Control Associates, Inc.

Authorized Signature: 

Print Name **Keith Laake**

Title: President

Date: April 4, 2017

**Town of Davie
Utility Billing Audit**

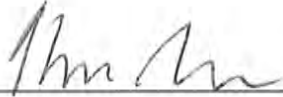
EMPLOYEE BACKGROUND VERIFICATION AFFIDAVIT

I, Keith Laake, Company Cost Control Associates, Inc.,

Attest that all personnel used in the performance of this work have had a criminal background check, and have no criminal offenses, a negative drug test result, and are legally documented to work in the United States.

The Town of Davie requests copies of the criminal back ground checks and drug test results.

Proposer's Signature



**Town of Davie
Utility Billing Audit**

**Town of Davie
Vendor/Bidder Disclosure**

I, Keith Laake, being first duly sworn state that:

The full legal name and business address of the person(s) or entity contracting with the Town of Davie ("Town") are as follows (Post Office addresses are not acceptable):

Name of Individual, Firm, or Organization:	Cost Control Associates, Inc.
Address:	310 Bay Road
	Queensbury NY 12804
FEIN	16-1597018
State and date of incorporation	2001, New York

OWNERSHIP DISCLOSURE AFFIDAVIT

1. If the contract or business transaction is with a corporation, the full legal name and business address shall be provided for each officer and director and each stockholder who directly or indirectly holds five percent (5%) or more of the corporation's stock. If the contract or business transaction is with a trust, the full name and address shall be provided for each trustee and each beneficiary. All such names and address are as follows (Post Office addresses are not acceptable):

Full Legal Name	Address	Ownership
Keith Laake, 310 Bay Road, Queensbury NY 12804		100 %
		%
		%
		%

2. The full legal names and business addresses of any other individual (other than subcontractors, suppliers, laborers, and lenders) who have, or will have, any legal, equitable, or beneficial interest in the contract or business transaction with the Town are as follows (Post Office addresses are not acceptable):

Town of Davie
Utility Billing Audit

Full Legal Name

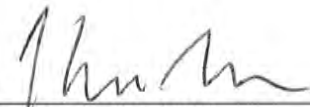
Address

Cost Control Associates, Inc.

310 Bay Road

Queensbury NY 12804

By:



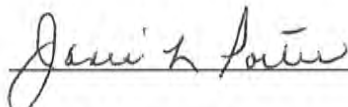
Date: April 4, 2017

Signature of Affiant

Keith Laake

Print Name

SUBSCRIBED AND SWORN TO or affirmed before me this 4th day of
April 20 17, by Keith Laake, he/she is per-
sonally known to me or has presented NYS Drivers License as
identification.



Notary Public, State of ~~Florida~~ ^{New York} at

Large

JANIS L PORTER
NOTARY PUBLIC-STATE OF NEW YORK
No. DTPO6217113
Qualified in Warren County
My Commission Expires February 08, 2018

Print or Stamp of Notary

Serial Number

My Commission Expires : _____

Town of Davie
Utility Billing Audit

This form is not applicable to Cost Control Associates, Inc.



Town of Davie
Local Vendor Preference

Affidavit of Eligibility

Complete all areas below. Incomplete forms may be rejected.

_____ **My business is located within the Town of Davie.**

LEGAL NAME OF FIRM: _____

Physical address:

Phone number _____ Fax number _____

Email address _____

Has the business name changed since it was opened in Davie? Yes _____ No _____

If Yes please provide the previous business name: _____

Taxpayer Identification Number: _____

Date your business was established in Town of Davie: _____

Business license: License number: _____ Date issued: _____

_____ A copy of my Business Tax Receipt is attached.

I employ _____ (insert a number) full time employees.

If your business is a Broward County business but not located within the Town of Davie please fill out the information on the next page.

Town of Davie
Utility Billing Audit

This form is not applicable to Cost Control Associates, Inc.



Town of Davie
Local Vendor Preference
Broward County Vendor

Affidavit of Eligibility

Complete all areas below. Incomplete forms may be rejected.

_____ **My business is located within Broward County but not in the Town of Davie.**

LEGAL NAME OF FIRM: _____

Physical address:

Phone number _____ Fax number _____

Email address _____

Has the business name changed since it was opened in Broward County? Yes _____ No _____

If Yes please provide the previous business name: _____

Taxpayer Identification Number: _____

Date your business was established in Broward County: _____

Business license: License number: _____ Date issued: _____

_____ A copy of my Business Tax Receipt is attached.

I employ _____ (insert a number) full time employees.

The undersigned states that the forgoing statements are true and correct. The undersigned also acknowledges that any person, firm, corporation or entity intentionally submitting false information to the Town in an attempt to qualify for local preference shall be prohibited from bidding on Town of Davie products and services for a period of one (1) year.

Town of Davie
Utility Billing Audit

LOBBYING INTEREST

Respondents should refer to Sec. 2-57 of the attached form for complete definition of terms.

I, Keith Laake representing Cost Control Associates, Inc. declare that I have read the attached form and that (check one):

X My company is not interested in lobbying either staff or elected officials on any subject associated with this Request for Proposal (RFP)

My company is interested in lobbying either staff or elected officials on matters associated with this Request for Proposal (RFP). I understand that in order to lobby, I must fill out the attached form and submit it to the Town Clerk's Office along with a registration fee of \$50.00.

Title of RFP: RFP No. B-17-69 Utility Billing Audit

Bidder Name: Cost Control Associates, Inc.

Address: 310 Bay Road

Queensbury NY 12804

Phone Number: 518-798-4437

Fax Number: 518-798-1735

e-mail Address: keith.laake@costcontrolassociates.com

Signature: 

Print Name: Keith Laake

**Town of Davie
Utility Billing Audit**

This form is not applicable to Cost Control Associates, Inc.

TOWN OF DAVIE LOBBYIST'S REGISTRATION STATEMENT AND OATH

Registration will be annual, from October 1st to September 30th, and shall be renewed for each year during which lobbying activities are to take place. Only one annual registration form is required. If, however, any of the information required on the registration form is new or changed (for example, a new principal, as defined by Section 2-57 of Ordinance 2012-17, or a new specific subject of lobbying), the Lobbyist must then supplement or amend the registration before additional lobbying. (Ordinance 2012-17, Section 2-58(d))

LOBBYIST INFORMATION (Ordinance 2012-17, Section 2-58(a)(1))

Name _____

Address _____

{must be a physical address (e.g. not a Post Office Box) where the lobbyist resides or customarily does business}

City _____ State _____ Zip _____ Telephone _____

Explain the nature and extent of any business, professional or familial relationship which the lobbyist, or any member of the lobbyist's immediate family, has had with any Town official, or member of the immediate family of any Town official within the period of time commencing twenty-four (24) months prior to registration.

Explain the nature and extent of any involvement, activity or assistance, whether paid or voluntary, by any lobbyist, or any member of the lobbyist's immediate family, with the current or the most recent campaign of any current elected Town official, or current candidate for Town Council. (2012-017, Section 2-58(a)(3))

**Town of Davie
Utility Billing Audit**

LOBBYIST'S PRINCIPAL(S) INFORMATION (Ordinance 2012-17, Section 2-58(a)(4))

Name _____

Address _____
(must be a physical address (e.g. not a Post Office Box) where the principal resides or customarily does business)

City _____ State Zip _____ Telephone _____

Explain the general and specific matters upon which the lobbyist intends to lobby, if known at the time of registration. *H not* known at time of filing, the registration must be supplemented when the matter is determined. (Ordinance 2012-017, Section 2-58(a)(5))

I hereby acknowledge that I have received a copy of Ordinance 2012-17, concerning registration of lobbyists and acknowledge that any violation of this Ordinance shall result in penalties as stated in said Ordinance. I further acknowledge that this form must be accompanied by payment in the amount of \$50 for each principal represented and by each lobbyist. (Ordinance 2012-17, Section 2-58(b))

I hereby attest and affirm under penalty of perjury, that the facts contained herein are true and correct. Further, I understand that I am required to notify the Town Clerk, in writing, of any changes to the information contained herein and that I am required to complete a lobbyist statement for each new principal or subject matter which occurs throughout the year.

Signature of Lobbyist

STATE OF FLORIDA) _____

) SS:

COUNTY OF)

Sworn to and subscribed before me this _____ day of _____ 20__ by _____ who is personally known to me or who has produced _____ as identification.

My Commission expires _____

Name _____ Signature _____

**Town of Davie
Utility Billing Audit**

ACKNOWLEDGEMENT OF ADDENDA

INSTRUCTIONS: COMPLETE PART I OR PART II, WHICHEVER APPLIES

PART I:

LIST BELOW THE DATES OF ISSUE FOR EACH ADDENDUM RECEIVED IN CONNECTION WITH THIS RFP.

Addendum #1, Dated March 17, 2017

Addendum #2, Dated March 22, 2017

Addendum #3, Dated March 28, 2017

Addendum #4, Dated _____

Addendum #5, Dated _____

Addendum #6, Dated _____

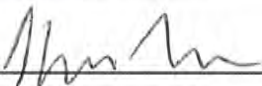
Addendum #7, Dated _____

Addendum #8, Dated _____

PART II:

NO ADDENDUM WAS RECEIVED IN CONNECTION WITH THIS RFP.

FIRM NAME: Cost Control Associates, Inc.

AUTHORIZED SIGNATURE:  **DATE:** April 4, 2017

TITLE OF OFFICER: President

**Town of Davie
Utility Billing Audit**

PROPOSAL SIGNATURE PAGE FOR CORPORATION

The officers of the Corporation are as follows:

<u>NAME</u>	<u>ADDRESS</u>
President <u>Keith Laake, 28 Bonner Dr., Queensbury NY 12804</u>	
Vice-President <u>Dave Sadlocha, 20 Coolidge Ave., Glens Falls NY 12801</u>	
Secretary <u>Dave Sadlocha, 20 Coolidge Ave., Glens Falls NY 12801</u>	
Treasurer <u>Keith Laake, 28 Bonner Dr., Queensbury NY 12804</u>	
Registered Agent <u>N/A</u>	

The full names and residences of stockbrokers, persons, or firms interested in the foregoing Proposal, as principals, are as follows:

N/A

Post Office Address

PROPOSER:

Cost Control Associates, Inc.
(CORPORATE NAME)


keith.laake@costcontrolassociates.com
PRESIDENT'S SIGNATURE AND E-MAIL ADDRESS

Is this corporation incorporated in the State of Florida?

ATTEST: 
SECRETARY

YES [] NO

If no, give address of principal place of business: 310 Bay Road
Queensbury NY 12804

**Town of Davie
Utility Billing Audit**

DRUG-FREE WORKPLACE PROGRAM

IDENTICAL TIE BIDS - Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quality, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program. In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



VENDOR'S SIGNATURE
Cost Control Associates, Inc.

NAME OF COMPANY

Keith Laake

PRINTED NAME

**Town of Davie
Utility Billing Audit**

SOLICITATION, GIVING, AND ACCEPTANCE OF GIFTS POLICY

Florida Statute 112.313 prohibits the solicitation or acceptance of Gifts. - "No Public officer, employee of an agency, or candidate for nomination or election shall solicit or accept anything of value to the recipient, including a gift, loan, reward, promise of future employment, favor, or service, based upon any understanding that the vote, official action, or judgment of the public officer, employee, or candidate would be influenced thereby."... The term 'public officer' includes any person elected or appointed to hold office in any agency, including any person serving on an advisory body."

The Town of Davie policy prohibits all public officers, elected or appointed, all employees, and their families from accepting any gifts of any value, either directly or indirectly, from any contractor, vendor, consultant, or business with whom the Town does business. Only advertising office stationery or supplies of small value are exempt from this policy - e.g. calendars, note pads, pencils.

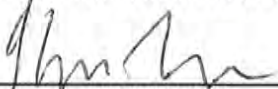
The State of Florida definition of "gifts" includes the following:

- Real property or its use,
- Tangible or intangible personal property, or its use,
- A preferential rate of terms on a debt, loan, goods, or services,
- Forgiveness of indebtedness,
- Transportation, lodging, or parking,
- Membership dues,
- Entrance fees, admission fees, or tickets to events, performances, or facilities,
- Plants, flowers or floral arrangements

Services provided by persons pursuant to a professional license or certificate. Other personal services for which a fee is normally charged by the person providing the services. Any other similar service or thing having an attributable value not already provided for in this section. To this list, the Town of Davie has added food, meals, beverages, and candy.

Any contractor, vendor, consultant, or business found to have given a gift to a public officer or employee, or his/her family, will be subject to dismissal or revocation of contract.

As the person authorized to sign the statement, I certify that this firm will comply fully with this policy.

 _____ SIGNATURE	Keith Laake _____ PRINTED NAME
---	--------------------------------------

Cost Control Associates, Inc. _____ NAME OF COMPANY	President _____ TITLE
---	-----------------------------

Failure to sign this page shall render your bid non-responsive

Town of Davie

SOURCE OF INFORMATION

How did you find out about this solicitation? Check all that applies.

- 1. www.davie-fl.gov
- 2. www.demandstar.com
- 3. The Sun Sentinel
- 5. Referral/word-of-mouth Specify Source: Worthington Energy Consultants
- 6. Search Engine/Internet search
- 7. E-mail, newsgroup, online chat Specify _____ Source: _____
- 8. Banner or Link on another website
- 9. Flyer, newsletter, direct mail Specify Source: _____
- Other Specify _____ Source: _____

Please note: This survey form is used for internal Procurement purposes only.

Town of Davie

INDEMNIFICATION CLAUSE

The Contractor shall indemnify, defend and hold harmless the Town Council, the Town of Davie and their agents and employees from and against all claims, damages, losses and expenses (including attorney's fees) arising out of or resulting from the contractor's performance of the work, provided that any such claim, damage, loss or expense (1) is attributable to bodily injury, sickness, disease or death, or to injury to or damage on destruction of property including the loss of use resulting there from, and (2) is caused in whole or in part by any breach or default by Contractor or negligent act or omission of the Contractor, any Subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, regardless or whether or not it is caused in part by a party indemnified hereunder.

Keith Laake _____ April 4, 2017 _____
Proposer's Name Signature Date

STATE OF ~~FLORIDA~~ New York
COUNTY OF ~~BROWARD~~ Warren

SWORN TO AND SUBSCRIBED before me, the under signed authority,

Keith Laake who, after first being sworn by me, affixed his/her
[name of individual signing]
signature in the space provided above on this 4th day of April, 2017

Janis L Porter

JANIS L PORTER
NOTARY PUBLIC STATE OF NEW YORK
No. 01PO6217113
Qualified in Warren County
My Commission Expires February 08, 2018

Town of Davie

SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a), FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the **TOWN OF DAVIE, FLORIDA**

By: Keith Laake President
(print individual's name and title)

For: Cost Control Associates, Inc.
(print name of entity submitting sworn statement)

whose business address is: 310 Bay Road, Queensbury NY 12804

and (if applicable) its Federal Employer Identification Number (FEIN) is: 16-1597018
(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement: _____ - _____ - _____).

2. I understand that a "public entity crime" as defined in Paragraph 287.133 (1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentations.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133 (1) (b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or non contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
 1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers' directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1) (e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, and partners. Shareholders, employees, members, and agents who are active in management of an entity.
6. Based on information and belief, the statement, which I have marked below, is true in relations

Town of Davie

to the entity submitting this sworn statement. (Indicate which statement applies).

- Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list (attach a copy of the final order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.



Signature

Sworn to and subscribed before me this 4th day April, 2017

Personally known _____
OR _____
Produced identification _____
Name of Notary Janis L Porter
Notary Public – State of _____

JANIS L PORTER
NOTARY PUBLIC-STATE OF NEW YORK
No. 01PO6217113
Qualified in Warren County
My Commission Expires February 08, 2018

Town of Davie

ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA }
 }
COUNTY OF } SS:
 }

I, the undersigned, hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the Town of Davie, its elected officials, and _____ or its design consultants, as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

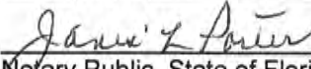
Keith Laake

President

By: 

Title:

Sworn and subscribed before this
4th day of April, 2017



Notary Public, State of Florida New York

Janis L Porter

(Printed Name)

JANIS L PORTER
NOTARY PUBLIC-STATE OF NEW YORK
No. 01PO6217113
Qualified In Warren County
My Commission Expires February 08, 2018

My commission expires: _____

Town of Davie

NON-COLLUSIVE AFFIDAVIT

STATE OF FLORIDA }
}
COUNTY OF } SS:

Keith Laake being first duly sworn, deposes and says that:

a) He/she is the owner/officer (Owner, Partner, Officer, Representative or Agent) of Cost Control Associates, Inc. the Proposer that has submitted the attached Proposal;

b) He/she is fully informed respecting the preparation and contents of the attached Proposal and of all pertinent circumstances respecting such Proposal;

c) Such Proposal is genuine and is not collusive or a sham Proposal;

d) Neither the said Proposer nor any of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Proposer, firm, or person to submit a collusive or sham Proposal in connection with the Work for which the attached Proposal has been submitted; or to refrain from proposing in connection with such work; or have in any manner, directly or indirectly, sought by person to fix the price or prices in the attached Proposal or of any other Proposer, or to fix any overhead, profit, or cost elements of the Proposal price or the Proposal price of any other Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;

e) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Proposer or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

Signed, sealed and delivered in the presence of:

[Signature]
Witness

[Signature]
Witness

By: [Signature]

Keith Laake
(Printed Name)

President
(Title)

Town of Davie

ACKNOWLEDGMENT

STATE OF NEW YORK

~~STATE OF FLORIDA~~

COUNTY OF WARREN

}
} SS:
}

BEFORE ME, the undersigned authority personally appeared Keith Laake to me well known and known by me to be the person described herein and who executed the foregoing Affidavit and acknowledged to and before me that Keith Laake executed said Affidavit for the purpose therein expressed.

WITNESS, my hand and official seal this 4th day of April, 2017.

My Commission Expires:

Janis L Porter
~~Notary Public State of Florida at Large~~
Notary Public State of New York

JANIS L PORTER
NOTARY PUBLIC-STATE OF NEW YORK
No. 01PO6217113
Qualified in Warren County
My Commission Expires February 08, 2018

Town of Davie

PROPOSER QUESTIONNAIRE

Name of Proposing Firm: Cost Control Associates, Inc. Today's Date: April 4, 2017

Primary Contact Person Re: this Proposal: Keith Laake

Primary Contact Person Email Address: keith.laake@costcontrolassociates.com

Primary Contact Person Phone Number: 518-798-4437

1. How many years has your firm been in business under its present business name?: 25

2. Under what other former name(s) has your firm operated?: None

3. Have any similar agreements held by proposer for a similar project to the proposed project ever been canceled? Circle one: No If yes, please explain: _____

4. Has the proposer or any principals of the firm failed to qualify as a responsible proposer, refused to enter into a contract after an award has been made, failed to complete a contract during the past five (5) years, or been declared to be in default in any contract in the last five (5) years? Circle one: No

If yes, please explain: _____

5. Has the proposer or any principals of the firm ever been declared bankrupt or reorganized under Chapter 11 or put into receivership? Circle one: No

If yes, please explain and give date, court jurisdiction, action taken, and any other explanation deemed necessary: _____

6. Indicate registration, license numbers or certificate numbers for the businesses or professions, which are the subject of this BID. Please attach certificate of competency and/or State registration.
FEIN: 16-1597018

We are a New York corporation.

7. List the pertinent experience of the key individuals of your firm (continue on insert sheet if necessary): Please see "Account Team" section of our proposal.

Town of Davie

8. State the name and title of the individual who will have personal management of the work:
Allison Levin, Project Team Leader

9. State the name and address of attorney, if any, for the firm: Bruce O. Lipinski
at Bartlett, Pontiff, Stewart & Rhodes, 1 Washington Street, Glens Falls NY 12801

10. State the names and addresses of all businesses and/or individuals who own an interest of more than five percent (5%) of the Proposer's business and indicate the percentage owned of each such business and/or individual: Keith Laake, 28 Bonner Dr., Queensbury NY 12804 (100%)

11. State the names, addresses and the type of business of all firms that are partially or wholly owned by Proposer: None

12. Bank references:

BANK NAME	ADDRESS (CITY, STATE, ZIP)	PHONE NUMBER
<u>NBT Bank of Glens Falls</u>	<u>86 Glen Street, Glens Falls NY 12801</u>	<u>(518) 745-5269</u>

13. Firm has attached a current Certificate of Liability Insurance? Yes

14. Firm has attached a current W9? Yes

15. Exceptions to any terms and conditions herein have been attached/redlined within this proposal submittal in accordance with Section 1.32 of this RFP. No, no exceptions are taken.

16. Litigation/Judgements/Settlements/Debarments/Suspensions – Submit information on any pending litigation and any judgements and settlements of court cases relative to providing the services requested herein that have occurred within the last three (3) years. Also indicate if your firm has been debarred or suspended from bidding or proposing on a procurement project by any government entity during the last five (5) years. N/A

17. Disclosure of Conflict of Interest

VENDOR SHALL DISCLOSE BELOW, TO THE BEST OF HIS OR HER KNOWLEDGE, ANY TOWN OF DAVIE OFFICER OR EMPLOYEE, OR ANY RELATIVE OF ANY SUCH OFFICER OR EMPLOYEE AS DEFINED IN SECTION 112.3135, FLORIDA STATUTES, WHO IS AN OFFICER, PARTNER, DIRECTOR OR PROPRIETOR OF, OR HAS A MATERIAL INTEREST IN THE VENDOR'S BUSINESS OR ITS PARENT COMPANY, ANY SUBSIDIARY, OR AFFILIATED COMPANY, WHETHER SUCH TOWN OFFICIAL OR EMPLOYEE IS IN A POSITION TO INFLUENCE THIS PROCUREMENT OR NOT.

Town of Davie

Name	Relationship
None	

Cost Control Associates, Inc. _____

FIRM NAME

 _____

SIGNATURE OF AUTHORIZED AGENT

Keith Laake _____ President

NAME & TITLE, TYPED OR PRINTED

STATE OF _____)
COUNTY OF _____) SS
_____)

The foregoing instrument was sworn to and subscribed before me this 4th day of April, 2017
by _____ who is personally known to me or produced
_____ as identification.

NOTARY PUBLIC, State of _____

Commission No.: _____

Print Name: _____

Commission Expires: _____

SEAL

(if Corporation)