

ESG & Green FinTech Mission to NY Climate Week

September 20-30, 2021



Table of Contents

2RSquared	3
All Street Research	4
Amplyfi	5
Arabesque Group	6
Carbon Trade Exchange	7
corfinancial	8
Net Purpose	9
OakNorth	10
Solidatus	11
Tumelo	12
Urgentem	13
About the Organisers	14

About the Mission

The UK Department for International Trade, alongside the City of London, the Investment Association, and the Green Finance Institute, is pleased to present 11 leading UK-headquartered FinTech companies specializing in ESG and sustainability for financial services.

Each FinTech in this cohort has developed groundbreaking products and services that are actively helping firms overcome key challenges to deliver better ESG data, ratings, reporting, and returns. Companies were selected following a competitive review process and had to possess an enterprise-ready solution relevant to ESG and Green Finance, with real-world case studies and an existing client base. Profiles for each of the companies are included below.

Key Contacts

Kristie D'Agnes

Vice Consul, Financial Services
Kristie.Dagnes@mobile.trade.gov.uk

Hayden Boilini

Vice Consul, Financial Services
Hayden.Boilini@mobile.trade.gov.uk

2RSquared



Raj Amin

Chief Executive Officer
raj@2rsq.com



Ralf Nachtigall

Senior Partner
ralf.nachtigall@2rsq.com

Meet the Company

2RSquared aims to reduce information confusion in the ESG space for asset owners and wealth managers. We provide a digital platform that enables investors to conduct independent analysis of the value of ESG data and integration methods in the context of their own investment objectives. Our platform, being open architecture to any ESG data vendor is free of conflicts of interest. Our sophisticated and flexible no-code investment analytics provide deep investment insights and prevent greenwashing.

Use cases include understanding every step in blending ESG and financial outcomes to develop executable data driven investment transition plans.

2RSquared is a member of the UK Investment Association's Engine Accelerator Program.

Objective for the Mission

Our objective is to form partnerships where our technology can have the biggest impact in terms of accelerating the flow of green capital. It could be in the sphere of allocators of capital, standard setters, regulatory bodies, or educators. We are also looking for likeminded institutions to become stakeholders and help us grow.

More Information

www.2rsq.com

HQ: London, England



All Street Research



Emanuela Vartolomei

Founder & CEO
emma@allstreet.org

Meet the Company

All Street is an award winning innovative financial technology company, re-inventing investment research through the application of artificial intelligence. Our platform Sevva solves the problem of ESG information overload by providing financial institutions, corporates, and investment professionals with a fully end-to-end ESG research management and reporting system across the whole portfolio or investable universe. We leverage Natural Language Processing, Machine Learning and AI to transform unstructured data into organised readable information, which you can easily interact with and share.

With Sevva, users can set up their desired portfolio, connect with existing ESG data, calculate internal ESG scores, choose their framework, conduct further ESG research, and finalize and share ESG reports all in one system.

Objective for the Mission

We are excited to share how our technology is helping investment professionals in the UK upgrade their ESG capabilities and achieve better returns. We are keen to find partners who can help us bring our platform to the US.

More Information

www.sevva.ai
HQ: London, England



AmPLYfi



Ian Jones

Co-Founder

ian.jones@amplyfi.com



Matthew Heim

Head of Business Development,
North America

matthew.heim@amplyfi.com

Meet the Company

For organisations that want to be confident in their decision making, AMPLYFI leverages Machine Learning to automatically analyse hundreds of thousands of Web, News, Business, Patents and Scientific documents every day. Our Insights Automation Platform enables research, analysis and risk teams to reduce the time and cost of connecting to, processing and advising on unstructured documents from a range of premium global sources, helping our customers to identify emerging trends, opportunities, risks and threats.

Our clients include NatWest, RBS, BNP Paribas, OTP Bank, BP, P&G, US Air Force, and Stanford University.

Objective for the Mission

To identify a few companies willing to partner with AmPLYfi to co-develop cutting edge ESG models driven by our leading AI and machine learning capabilities, and to use our existing technology/capabilities to generate value in their ESG related operations.

More Information

www.amplyfi.com

HQ: Cardiff, Wales

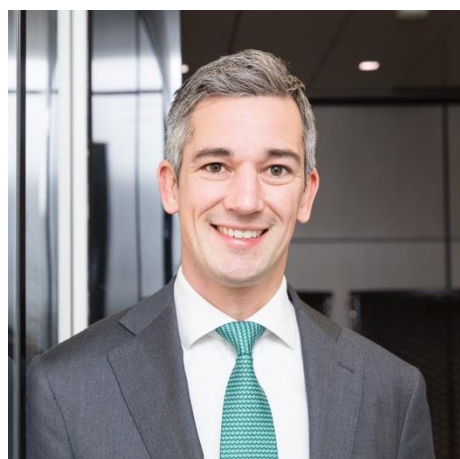


Arabesque Group



Herman Brill

CEO Arabesque Asset
Management
herman.brill@arabesque.com



Dr. Daniel Klier

President of Arabesque Group
& CEO of Arabesque S-Ray
daniel.klier@arabesque.com

Meet the Company

Arabesque is a financial technology firm offering sustainable investment, advisory, and data services through our advanced ESG data and AI capabilities. We believe economic value creation can and should be combined with environmental stewardship, social inclusion and sound governance. Through our companies, we leverage cutting-edge technology, research and data to deliver sustainable, transparent financial solutions for a changing world. Arabesque has offices in London, Boston, Frankfurt, Singapore, Tokyo and Delhi.

Arabesque's clients include Allianz, DWS, Accenture, Citi, GPIF, the Wall Street Journal, State Street, BNY, among others.

Objective for the Mission

Arabesque's objective is to introduce our data and technology solutions to a broader range of financial institutions, companies and policy makers in the US. Arabesque already today works with several of the world's leading asset managers, asset owners, banks and custodians to provide ESG data, analytics and investment solutions. Earlier this year, we launched a comprehensive suite of climate and regulatory solutions including emissions data, net zero alignment models, and regulatory disclosure products.

More Information

www.arabesque.com

HQ: London, England

arabesque

Carbon Trade Exchange



Wayne Sharpe

Founder & CEO

wayne.sharpe@gemglobal.com

Meet the Company

Carbon Trade Exchange is the World's first and largest electronic exchange for buyers and sellers of voluntary carbon credits. Operating successfully for almost ten years, over which tens of millions of credits have been securely transacted by corporates, project developers, brokers and NGOs.

CTX is an exchange and brokerage for carbon offsets certified by the Gold Standard, Verified Carbon Standard and United Nations CDM. We trade CERs, VERs, VCUs, EUAs, REDD, REDD+ and other voluntary or compliance certificates. CTX is the first commercial partner to the United Nations CDM Registry.

Objective for the Mission

We are excited to share how our platform has offset over 100 million tonnes of carbon dioxide, helping companies to fund renewable energy, forest conservation and community projects all over the world. We are keen to find US partners with whom we can grow.

More Information

www.ctxglobal.com

HQ: Buckinghamshire, England





Daryl Roxburgh

President and Global Head
BITA Risk
daryl.roxburgh@corfinancialgroup.com

Meet the Company

BITA Risk®, part of the corfinancial™ group, delivers innovative software to high and ultra-high net worth private client wealth management firms. Our BITA Wealth platform helps differentiate a firm and provides consistency of approach in a world that demands customization. Our solution includes suitability profiling, portfolio modelling and analytics, risk and ESG management - with the monitoring of portfolios against risk, ESG, mandate and investment policy.

BITA Wealth ESG Manager captures client ESG preferences, models ESG and Carbon exposures, checks for conflicts and provides interactive reporting and monitoring across the client universe, assisting private wealth advisors; helping them deliver ESG aware investment solutions to their clients.

Objective for the Mission

To build awareness of our BITA Wealth ESG Manager solution and demonstrate how it combines complex ESG data with client preferences within daily portfolio management workflows to deliver ESG risk investment analysis against client preferences.

We aim to establish a better understanding of the specific needs and visions of US firms relating to the role of ESG in private wealth investment.

More Information

www.corfinancialgroup.com
HQ: London, England

Net Purpose



Sam Duncan

Co-Founder & CEO
sam@netpurpose.com



Dinah Koehler

Co-Founder and Head of Research
dinah@netpurpose.com

Meet the Company

Net Purpose is the world's first dedicated data provider for responsible, sustainable and impact investors. We aggregate, clean and standardize quantitative data on the social and environmental performance of the world's largest listed companies, covering more themes than any ESG data provider, and measuring outcomes that track direct contribution to the Sustainable Development Goals. Our mission is to make impact measurement accessible to one million investment professionals by 2025. The company is backed by clients with over \$3TN in assets under management and by investors including Illuminate Financial, Jim O'Neill, former Chair of Goldman Sachs Asset Management, and Kevin Gould, Co-Founder of IHS Market.

Net Purpose is a member of the UK Investment Association's Engine Accelerator Program.

Objective for the Mission

We are seeking to build partnerships with asset managers, asset owners and regulatory bodies in the US and around the world. This will enable us to make our data more accessible to investors, ultimately accelerating the transition to a more sustainable world.

More Information

www.netpurpose.com

HQ: London, England



net purpose.

OakNorth



Valentina Kristensen

Director, Growth & Comms
valentina.kristensen@oaknorth.co.uk



Nick Lee

Head of Regulatory Affairs
nick.lee@oaknorth.co.uk

Meet the Company

Launched in September 2015, OakNorth is on a mission to empower the 'Missing Middle' – businesses that are the most significant contributors of economic and employment growth, yet still struggle to access fast, flexible debt finance. OakNorth is addressing this funding gap with the ON Credit Intelligence Suite, an enterprise software solution that's revolutionising commercial lending. The software is being deployed by leading banks around the world, including: Capital One, PNC, Fifth Third, SMBC and ABN Amro. It also being used within OakNorth's own bank in the UK, OakNorth Bank, which has lent over £5B to British businesses since its launch.

Objective for the Mission

To share what we're doing to help other banks address and manage climate change risk within their own portfolios, and to meet regulators and policy makers that that are looking at climate change.

More Information

www.oaknorth.com
HQ: London, England



Solidatus



Philip Dutton

Co-Founder & Co-CEO
philip.dutton@solidatus.com

Meet the Company

Solidatus is the chosen data management solution for both the regulator and the regulated. It unlocks the true business value behind data. Solidatus' agile technology and lineage-first approach enables enterprise organizations to connect and visualize complex data relationships, simplifying how they identify, access and understand them. With a reimagined, sustainable data foundation in place, businesses can dynamically mine actionable intelligence and solve multiple complex problems to deliver transformational business results. Clients include top-tier global financial services brands such as Citi and HSBC, healthcare and retail organizations as well as government institutions.

Objective for the Mission

Solidatus looks forward to being part of the ESG & Green FinTech Mission because we want to learn more about the US market, meet potential US clients and partners, grow our current US client base, meet potential investors and build brand awareness in the region.

More Information

www.solidatus.com
HQ: London, England



Tumelo



Georgia Stewart

Co-Founder & CEO
georgia@tumelo.com

Meet the Company

Tumelo is an impact-focused financial technology firm. We partner with investment and pension providers, enabling them to provide their customers with transparency over the companies they own and a shareholder voice on issues they care about, such as gender equality or climate change.

Our solution is white-label software delivered via APIs and/or a user-facing platform. Our software integrates with existing investment platforms improving customer engagement, acquisition and retention for providers.

Top clients include Legal & General and Aviva.

Objective for the Mission

We're looking to meet potential US clients and partners, gain a better understanding of the market, as we look to expand our US footprint.

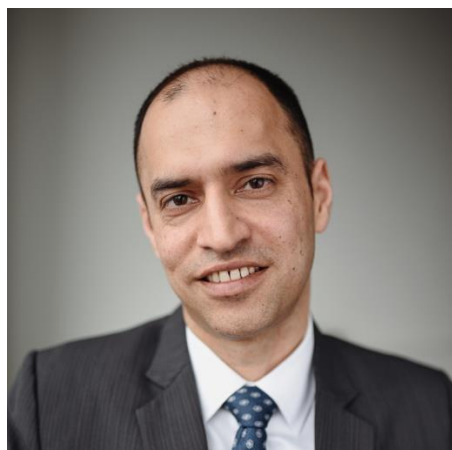
More Information:

www.tumelo.com

HQ: Bristol, England

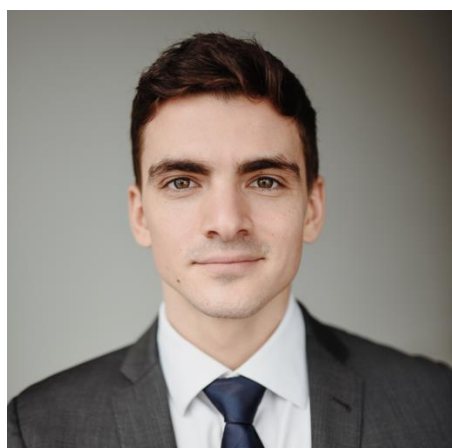
The Tumelo logo, featuring the word "tumelo" in a dark blue, lowercase, sans-serif font, with the letter "o" highlighted in a teal color.

Urgentem



Girish Narula

Chief Executive Officer
girish.narula@urgentem.net



Constantine Pretenteris

Head of Advisory Services
constantine.pretenteris@urgentem.net

Meet the Company

Urgentem is an award-winning, independent provider of transparent carbon emissions data and climate risk analytics for the finance industry. Our mission is to empower the financial sector to play a leadership role in the transition to a sustainable low carbon economy by providing climate risk data, analytical tools, services and products. Urgentem pioneers in tracking entire value chain emissions data. We have developed an innovative Climate Risk Platform – Element6 - a one-stop climate risk management product, providing a suite of advanced analytics such as carbon footprinting, avoided emissions, forward looking portfolio alignment and more.

Key clients include BlueBay Asset Management, European Central Bank (ECB), CBUS Australia, LPP, Investec Asset Management, Baillie Gifford and a large US hedge fund.

Objectives for the Mission

Urgentem is looking forward to participating in the trade mission and liaising with key US financial institutions and companies to provide and develop innovative climate data and analytics tools. We are keen to expand our network and identify potential clients and partners in the US market.

More Information

www.urgentem.net
HQ: London, England



About the Organisers



Department for International Trade

About the UK's Department for International Trade (DIT)

With professional advisers, both within the UK and across more than 100 international markets, DIT is the Government Department that helps UK-based companies succeed in the global economy and assists overseas companies to bring high-quality investment to the UK.

THE INVESTMENT ASSOCIATION

About the Investment Association

The Investment Association is the trade body that represents UK investment managers who manage over £8.5 trillion on behalf of clients. The IA also runs a global fintech and wealthtech accelerator program known as Engine.



About the City of London Corporation

The City of London Corporation is the governing body of the Square Mile dedicated to a vibrant and thriving City, supporting a diverse and sustainable London within a globally successful UK. We're working hard to contribute to a flourishing society, help shape outstanding environments, and support a thriving economy.



About the Green Finance Institute

The Green Finance Institute is an independent, commercially focused organization, supported by HM Treasury, the Department for Business, Energy and Industrial Strategy and the City of London Corporation. As the UK's principal forum for public and private sector collaboration in green finance, it is uniquely placed to accelerate the domestic and global transition to a zero-carbon and climate-resilient economy through mobilizing capital. The Institute convenes and leads mission-led coalitions to identify and unlock barriers to deploy capital at pace and scale towards impactful, real-economy outcomes.



Department for International Trade

DIT

The UK's Department for International Trade (DIT) helps businesses export, drives inward and outward investment, negotiates market access and trade deals, and champions free trade.

Disclaimer

Whereas every effort has been made to ensure that the information in this document is accurate the Department for International Trade does not accept liability for any errors, omissions or misleading statements, and no warranty is given or responsibility accepted as to the standing of any individual, firm, company or other organisation mentioned.

© Crown Copyright 2021

You may re-use this publication (not including logos) free of charge in any format or medium, under the terms of the Open Government Licence. To view this licence visit:

www.nationalarchives.gov.uk/doc/open-government-licence or email: psi@nationalarchives.gsi.gov.uk.

Where we have identified any third party copyright information in the material that you wish to use, you will need to obtain permission from the copyright holder(s) concerned.

**This document is also available on our website at gov.uk/dit
Any enquiries regarding this publication should be sent to us at enquiries@trade.gov.uk.**

Production

Creator to include any wording around paper stock and if recycled here.

great.gov.uk