

	July 1, 2021	
5-yr 7-yr 10-yr	30-day f WSJ	5-yr 7-yr 10-yr
Treasury 0.82% 1.14% 1.38%	LIBOR 0.10% Prime 3.25%	Swaps 0.90% 1.15% 1.36%

#### **Fannie Mae**

LTV/ DCR	75%/1.25X				65%	6/1.35X	55%/1.55X		
TERM/AMORT.	Spre	ead	Ra	te	Spr	ead	Rate	Spread	Rate
7/30	175	215	2.89%	3.29%	150	190	2.64% - 3.04%	130 - 170	2.44% - 2.84%
10/30	160	200	2.98%	3.38%	135	175	2.73% - 3.13%	115 - 155	2.53% - 2.93%
12/30	175	200	3.13%	3.38%	155	195	2.93% - 3.33%	145 - 190	2.83% - 3.28%
15/30	185	200	3.23%	3.38%	170	210	3.08% - 3.48%	165 - 185	3.03% - 3.23%

#### Fannie Mae SBL 5-50 units (min. loan \$1MM)

LTV/ DCR	75%/1.25X		65%/2	1.35X	55%/1.55X	
TERM/AMORT.	Rate		Rate		Rate	
5/30	3.95%	4.10%	3.45%	3.60%	3.25%	- 3.40%
7/30	3.93%	4.06%	3.43%	3.56%	3.23%	- 3.36%
10/30	4.09%	4.19%	3.59%	3.69%	3.39%	- 3.49%

\* Based on YM Prepay

### Freddie Mac

LTV/ DCR	75%/1.25X			65%/1.35X			55%/1.55X		
TERM/AMORT.	Spre	ead	Ra	te	Spr	ead	Rate	Spread	Rate
7/30	175	195	2.89%	3.09%	155	175	2.69% - 2.89%	135 - 155	2.49% - 2.69%
10/30	160	180	2.98%	3.18%	140	160	2.78% - 2.98%	125 - 145	2.63% - 2.83%
12/30	165	190	3.03%	3.28%	150	170	2.88% - 3.08%	140 - 165	2.78% - 3.03%
15/30	165	200	3.03%	3.38%	155	175	2.93% - 3.13%	145 - 170	2.83% - 3.08%

# Freddie Mac SBL 75 units or less

LTV/ DCR	75%/1.30X		65%/1.35X		55%/1.55X	
TERM/AMORT.	Rate		Rate		Rate	
5/30	3.26%	3.66%	3.12%	3.44%	3.02%	- 3.34%
7/30	3.34%	3.58%	3.20%	3.44%	3.10%	- 3.34%
10/30	3.61%	3.89%	3.47%	3.75%	3.37%	- 3.65%

\* Based on the market size

## **Commercial Mortgage Rates**

	Spread	Loan Type	Index	Rate
*Life Company	155 225	10-yr. fixed	Treasury	2.93% - 3.63%
*CMBS	160 250	10-yr. fixed	Swap	2.96% - 3.86%
*Bank	5 Yr. Rate	5-yr. fixed		3.25% - 4.25%
Floating	400 775	Bridge Floater	LIBOR	4.10% - 7.85%

\*Life Cos may implement floor rates

\* Floors are implemented 30-day libor for bridge loans. Larger deals may have the tighter spread options

\*Rates mary vary depending on a banking relationship