

June 1, 2023					
5-yr 7-yr 10-yr	30-day	WSJ	5-yr 7-yr 10-yr		
Treasury 3.70% 3.65% 3.60%	SOFR 5.08%	Prime 8.25%	Swaps 3.77% 3.66% 3.63%		

Fannie Mae over \$6MM

LTV/ DCR	55%/1.55X		65%/1.35X		75%/1.25X	
TERM/AMORT.	Spread	Rate	Spread	Rate	Spread	Rate
7/30	162 - 192	5.27% - 5.57%	182 - 199	5.47% - 5.64%	213 - 230	5.78% - 5.95%
10/30	166 - 196	5.26% - 5.56%	186 - 199	5.46% - 5.59%	206 - 219	5.66% - 5.79%
12/30	182 - 212	5.42% - 5.72%	202 - 214	5.62% - 5.74%	222 - 234	5.82% - 5.94%

Fannie Mae SBL under \$6MM

LTV/ DCR	55%/1.55X	65%/1.35X	75%/1.30X		
TERM/AMORT.	Rate	Rate	Rate		
7/30	5.68% - 5.88%	5.88% - 6.27%	6.08% - 6.28%		
10/30	5.56% - 5.71%	5.76% - 5.91%	5.96% - 6.11%		
12/30	5.72% - 5.87%	5.92% - 6.07%	6.12% - 6.27%		
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^{*} Based on YM Prepay, add 47 bps for < \$2 million

Freddie Mac

LTV/ DCR	55%/1.55X		65%/1.35X		75%/1.25X	
TERM/AMORT.	Spread	Rate	Spread	Rate	Spread	Rate
7/30	165 - 195	5.30% - 5.60%	180 - 210	5.45% - 5.75%	200 - 230	5.65% - 5.95%
10/30	170 - 197	5.30% - 5.57%	185 - 212	5.45% - 5.72%	200 - 227	5.60% - 5.87%
12/30	185 - 212	5.45% - 5.72%	200 - 227	5.60% - 5.87%	215 - 242	5.75% - 6.02%

Freddie Mac SBL Western Region (Standard/Small market)

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LTV/ DCR	55%/1.55X	65%/1.35X	75%/1.30X	
TERM/AMORT.	Rate	Rate	Rate	
5/30	6.07% - 6.32%	6.15% - 6.35%	6.25% - 6.45%	
7/30	6.01% - 6.26%	6.09% - 6.34%	6.19% - 6.44%	
10/30	6.22% - 6.52%	6.30% - 6.60%	6.40% - 6.70%	

Commercial Mortgage Rates

	Spread	Loan Type	Index	Rate
*CMBS	300 - 400	10-yr. fixed	Swap	6.63% - 7.63%
*Bank	5 Yr. Rate	5-yr. fixed		6.00% - 8.00%
FHA 223(f)		35 Yr.fixed		5.54% - 5.94%
FHA	221(d)(4)	35 Yr.fixed		5.97% - 6.37%
**Floating	300 - 775	Bridge Floater	LIBOR	8.08% - 12.83%

^{*}Rates mary vary depending on a banking relationship

Commercial - Life Company Rates

TERM/AMORT.	LTV		Spread	Rate	
10/25 or 30	50% -	65%	160 - 180	5.20% - 5.40%	
10/25 or 30	65% -	75%	175 - 255	5.35% - 6.15%	

^{*} LTV based on lender underwritten value

^{**} Floors are implemented based on 30-day SOFR for bridge loans.

^{**}Larger deals may have the tighter spread options