

		December 4, 2023	
5-yr 7-yr 10-yr	30-day	WSJ	5-yr 7-yr 10-yr
Treasury 4.23% 4.30% 4.29%	<b>SOFR</b> 5.34%	<b>Prime</b> 8.50%	Swaps 3.94% 3.90% 3.91%

### Fannie Mae over \$6MM

	LTV/ DCR	55%/1.55X		65%/1.35X		75%/1.25X	
	TERM/AMORT.	Spread	Rate	Spread	Rate	Spread	Rate
	7/30	143 - 173	5.73% - 6.03%	163 - 180	5.93% - 6.10%	194 - 211	6.24% - 6.41%
	10/30	145 - 175	5.74% - 6.04%	165 - 178	5.94% - 6.07%	185 - 198	6.14% - 6.27%
L	12/30	162 - 192	5.91% - 6.21%	182 - 194	6.11% - 6.23%	202 - 214	6.31% - 6.43%

### Fannie Mae SBL under \$6MM

LTV/ DCR	55%/1.55X	65%/1.35X	75%/1.30X	
TERM/AMORT.	Rate	Rate	Rate	
7/30	6.14% - 6.34%	6.34% - 6.96%	6.54% - 6.74%	
10/30	6.04% - 6.19%	6.24% - 6.39%	6.44% - 6.59%	
12/30	6.21% - 6.36%	6.41% - 6.56%	6.61% - 6.76%	
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<sup>\*</sup> Based on YM Prepay, add 47 bps for < \$2 million

#### Freddie Mac

LTV/ DCR	55%/1.55X		65%/1.35X		75%/1.25X	
TERM/AMORT.	Spread	Rate	Spread	Rate	Spread	Rate
7/30	150 - 180	5.80% - 6.10%	165 - 195	5.95% - 6.25%	185 - 215	6.15% - 6.45%
10/30	150 - 177	5.79% - 6.06%	165 - 192	5.94% - 6.21%	180 - 207	6.09% - 6.36%
12/30	165 - 192	5.94% - 6.21%	180 - 207	6.09% - 6.36%	195 - 222	6.24% - 6.51%

## Freddie Mac SBL Western Region (Standard/Small market)

LTV/ DCR	55%/1.55X	65%/1.35X	75%/1.30X		
TERM/AMORT.	Rate	Rate	Rate		
5/30	6.64% - 6.89%	6.72% - 7.04%	6.82% - 7.14%		
7/30	6.57% - 6.82%	6.65% - 6.90%	6.75% - 7.00%		
10/30	6.72% - 6.99%	6.80% - 7.07%	6.90% - 7.17%		

# **Commercial Mortgage Rates**

	Spread	Loan Type	Index	Rate
*CMBS	300 - 400	0 - 400 10-yr. fixed Swap		6.91% - 7.91%
*Bank	5 Yr. Rate	5-yr. fixed		6.55% - 8.75%
FHA	223(f)	223(f) 35 Yr.fixed		5.97% - 6.41%
FHA	221(d)(4)	35 Yr.fixed		6.35% - 6.75%
**Floating	300 - 775	Bridge Floater	LIBOR	8.34% - 13.09%

<sup>\*</sup>Rates mary vary depending on a banking relationship

# **Commercial - Life Company Rates**

TERM/AMORT.	LTV		Spread	Rate
10/25 or 30	50% -	65%	170 - 180	5.99% - 6.09%
10/25 or 30	65% -	75%	175 - 255	6.04% - 6.84%

<sup>\*</sup> LTV based on lender underwritten value

<sup>\*\*</sup> Floors are implemented based on 30-day SOFR for bridge loans.

<sup>\*\*</sup>Larger deals may have the tighter spread options